HB2244 FA1 DobrinskiMi-JBH(Untimely Filed) 3/16/2023 1:33:26 pm

FLOOR AMENDMENT HOUSE OF REPRESENTATIVES

State of Oklahoma

SPEAKER:

CHAIR:

I move to amend HB2244

Of the printed Bill

Page Section Lines

Of the Engrossed Bill

By striking the Title, the Enacting Clause, the entire bill, and by inserting in lieu thereof the following language:

AMEND TITLE TO CONFORM TO AMENDMENTS

Amendment submitted by: Mike Dobrinski

Adopted: _____

Reading Clerk

1	STATE OF OKLAHOMA
2	1st Session of the 59th Legislature (2023)
3	FLOOR SUBSTITUTE FOR
4	HOUSE BILL NO. 2244 By: Dobrinski of the House
5	and
6	Thompson (Roger) of the Senate
7	
8	
9	FLOOR SUBSTITUTE
10	An Act relating to motor vehicles; defining terms; authorizing dealer management system providers
11	perform certain actions; prohibiting dealer management system providers from certain actions;
12	making conflicting term or condition of contracts void and unenforceable; requiring certain actions of
13	authorized integrators; allowing dealers to withdraw, revoke or amend certain express written authorization
14	under certain circumstances; requiring certain obligations to secure and prevent unauthorized access
15	to certain information; stating certain parties not liable for certain actions; requiring indemnification
16	for certain claims; requiring manufacturers to allow new motor vehicle dealers to make certain offers to
17	consumers; making certain exceptions; limiting certain applications; amending 21 O.S. 2021, Section
18	918, which relates to the sale, barter or exchange of motor vehicles on Sunday prohibited; modifying name
19	of certain entity; amending 47 O.S. 2021, Section 562, which relates to definitions; modifying
20	definitions; defining terms; amending 47 O.S. 2021, Section 563, which relates to Oklahoma Motor Vehicle
21	Commission; modifying name of certain entity; requiring certain delivery agreement forms for
22	certain deliveries; amending 47 O.S. 2021, Section 564, which relates to licenses; requiring powersports
23	dealers obtain certain license; disallowing certain authorization; making certain exception; amending 47
24	O.S. 2021, Section 564.1, which relates to off-

1 premises displays of new motor vehicles; modifying name of certain entity; making certain authorization; 2 removing certain request for variance; amending 47 O.S. 2021, Section 564.2, which relates to certificates of registration for new motor vehicle 3 salesperson; modifying name of certain entity; amending 47 O.S. 2021, Section 565, as last amended 4 by Section 3, Chapter 192, O.S.L. 2022 (47 O.S. Supp. 5 2022, Section 565), which relates to denial, revocation, or suspension of license; modifying name of certain entity; modifying entity subject to 6 license denial, revocation, suspension, or fine; 7 modifying reasons for license denial, revocation, suspension, or punishment by fine; prohibiting certain standards to measure performance; requiring 8 certain vehicles be offered at same price; requiring 9 certain reimbursement for rental cars; making certain exception; requiring new vehicles be distributed in 10 certain manner; limiting dealers to one part or labor rate request per year; modifying certain time frame for rebuttal; providing for certain calculation; 11 providing for exclusions for certain rate calculation; modifying reasons for certain rebuttal; 12 allowing certain written request; allowing certain 13 adjustments; requiring certain written notice; prohibiting certain recovery of costs; allowing for 14 certain price increases and charges; prohibiting factory denial of certain claims and implementation 15 of certain charge-backs; requiring certain documentation and written attestation; providing for 16 certain compensation calculation; requiring certain method for used vehicle calculations; allowing 17 factory to direct dealer in certain manner and method; requiring certain reimbursement claims be 18 subject to certain limitations and requirements; placing certain limit on total compensation; 19 disallowing certain remedy combinations; disallowing the use of certain agreements; making certain exception; providing for certain violation; making 20 certain exceptions; allowing for certain construction 21 or renovation; providing certain rebuttable presumption; prohibiting factories from changing 22 certain plans or systems; limiting license for distribution; allowing manufacturer or distributor to 23 require certain dealer compliance; amending 47 O.S. 2021, Section 565.1, which relates to succession 24 dealerships; defining term; clarifying language;

1 requiring adherence to certain agreement; requiring certain changes be in compliance with existing law; 2 amending 47 O.S. 2021, Section 565.2, which relates to termination, cancellation, or nonrenewal of franchise; modifying terms; requiring certain hearing 3 be held within certain time frame; allowing for certain extension; requiring certain compensation; 4 amending 47 O.S. 2021, Section 565.3, which relates 5 to notice of proposed sale; requiring use of certain standards; requiring certain changes be in compliance with existing law; limiting certain evaluations; 6 deleting certain protest right; requiring the 7 submission of certain agreement; amending 47 O.S. 2021, Sections 566, 566.1, 567 and 576 which relate to procedure for denial, suspension, or revocation of 8 license, application of the Administrative Procedures 9 Act, injunctions, and petty cash fund; modifying name of certain entity; amending 47 O.S. 2021, Section 10 578.1, which relates to procedures for relocation or establishment; modifying definition; making certain exceptions; amending 47 O.S. 2021, Section 579, which 11 relates to relocation or establishment of franchises; modifying name of certain entity; amending 47 O.S. 12 2021, Section 580.2, which relates to insurance 13 coverage on loan vehicles; defining term; making certain liability policy coverage distinction; 14 amending 47 O.S. 2021, Section 583, as amended by Section 3, Chapter 107, O.S.L. 2022 (47 O.S. Supp. 15 2022, Section 583), which relates to license required; modifying name of certain entity; amending 16 47 O.S. 2021, Section 583.1, as amended by Section 4, Chapter 107, O.S.L. 2022 (47 O.S. Supp. 2022, Section 17 583.1), which relates to certificate of registration for used motor vehicle or manufactured home 18 salespersons; modifying name of certain entity; amending 47 O.S. 2021, Sections 596.1, 596.2, 596.3, 19 596.5, 596.7, 596.8, 596.14, 596.15, 596.16, and 1116.1, which relate to definitions, new recreational 20 vehicle dealer, dealer sales responsibility, manufacturer termination of dealer agreement, sale of 21 inventory after termination of dealer agreement, sale of business assets, denial of application for 22 license, cause of action, remedies, new vehicles; modifying definitions; defining terms; modifying name 23 of certain entity; updating statutory references; amending 47 O.S. 2021, Section 1128, as amended by 24 Section 142, Chapter 282, O.S.L. 2022 (47 O.S. Supp.

2022, Section 1128), which relates to manufacturer's 1 or dealer's license; modifying name of certain 2 entities; amending 47 O.S. 2021, Section 1137.3, as amended by Section 172, Chapter 282, O.S.L. 2022 (47 O.S. Supp. 2022, Section 1137.3), which relates to 3 registration and licensing of new motor vehicle, trailer or commercial trailer; modifying name of 4 certain entity; amending 62 O.S. 2021, Section 155, which relates to state boards, commissions and 5 departments; modifying name of certain entity; amending 74 O.S. 2021, Section 3601.1, as amended by 6 Section 24, Chapter 107, O.S.L. 2022 (74 O.S. Supp. 7 2022, Section 3601.1), which relates to employee defined; modifying name of certain entity; repealing 47 O.S. 2021, Section 1128, as amended by Section 21, 8 Chapter 107, O.S.L. 2022 (47 O.S. Supp. 2022, Section 9 1128), which relates to manufacturer's or dealer's license; providing for codification; and providing an 10 effective date. 11 12 13 BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA: 14 A new section of law to be codified SECTION 1. NEW LAW 15 in the Oklahoma Statutes as Section 564.3 of Title 47, unless there 16 is created a duplication in numbering, reads as follows: 17 Α. As used in this section: 18 "Access fee" means a requirement to pay money for access to 1. 19 protected dealer data; 20 2. "Authorized integrator" means a person who a dealer has a 21 contractual relationship with or the dealer otherwise gives express 22 written authorization to have access to protected dealer data stored 23 on a dealer data system or to write protected dealer data to the 24

1 dealer data system for the purpose of performing a specific function
2 for the dealer;

3 3. "Dealer data system" means software, hardware or firmware
4 that a dealer leases or rents from a dealer management system
5 provider for the purpose of storing protected dealer data;

4. "Dealer management system provider" means a person who, for
compensation, maintains and provides access to a dealer data system
in which a dealer stores protected dealer data;

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5. "Protected dealer data" means:

10a.consumer data that a dealer generated or that the11consumer provided to the dealer that is not otherwise12publicly available and the consumer has not otherwise13provided consent or acknowledgment to share the14information, and

b. any other dealer data in connection with the dealer's
daily business operations in which a dealer has rights
in a dealer data system; and

18 6. Authorized integrator and dealer management system provider19 do not include:

a. a manufacturer, distributor or importer or any entity
that is a subsidiary or affiliate of, or acts on
behalf of, a manufacturer, distributor or importer, or

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b. a governmental body or other person that is acting in
 accordance with federal, state, or local law or a
 valid court order.

B. A dealer management system provider may:

1. Condition access and ability of a dealer or authorized
integrator to receive, share, copy, use, write, or transmit
protected dealer data from or to a dealer data system on the
dealer's or authorized integrator's compliance with security
standards;

Require an authorized integrator to have express written
 authorization from a dealer before allowing the authorized
 integrator to gain access to, receive, share, copy, use, or transmit
 protected dealer data; and

14 3. Deny access to a dealer data system to a dealer if the 15 dealer fails to pay an amount due to the dealer management system 16 provider under a lease, contract, or other agreement concerning the 17 dealer's access to or use of the dealer data system.

C. Except as provided in subsection B of this section, a dealer management system provider shall not take any action that would limit or prohibit the ability of a dealer or an authorized integrator to receive, protect, store, copy, share, or use protected dealer data, using means that include, but are not limited to:

23 1. Imposing an access fee on a dealer or authorized integrator;24 and

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2. Restricting a dealer or an authorized integrator from
 sharing protected dealer data or writing data or having access to a
 dealer data system. Prohibited restrictions pursuant to this
 paragraph include, but are not limited to:

5 a. limits on the scope or nature of protected dealer data to which a dealer or authorized integrator has access 6 7 or may share or write to a dealer data system, and b. a requirement for a dealer or authorized integrator to 8 9 provide sensitive or confidential business information 10 or information that a dealer or authorized integrator 11 uses for competitive purposes in return for access to 12 protected dealer data or an authorization to share or 13 write protected dealer data to a dealer data system.

D. Except as otherwise provided in this section, any term or condition of a contract with a dealer management system provider that conflicts with the requirements set forth in subsection C of this section is void and unenforceable to the extent of the conflict.

19 E. An authorized integrator shall:

20 1. Obtain express written authorization from a dealer before 21 gaining access to, receiving, sharing, copying, using, writing, or 22 transmitting protected dealer data;

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Comply with security standards in gaining access to,
 receiving, sharing, copying, using, writing, or transmitting
 protected dealer data; and

3. Allow a dealer to withdraw, revoke, or amend any express
written authorization the dealer provides under paragraph 1 of this
subsection:

a. at the sole discretion of the dealer, if the dealer
gives a thirty-day prior notice to an authorized
integrator, or

b. immediately, for good cause.

This section does not prevent a dealer, a dealer 11 F. 1. 12 management system provider, or an authorized integrator from 13 discharging the obligations of a dealer, dealer management system 14 provider, or of authorized integrator under federal, state, or local 15 law to secure and prevent unauthorized access to protected dealer 16 data, or from limiting the scope of the obligations, in accordance 17 with federal, state, or local law.

2. A dealer management system provider is not liable for any action that a dealer takes directly with respect to securing or preventing unauthorized access to protected dealer data, or for actions that an authorized integrator takes in appropriately following the written instructions of the dealer for securing or preventing unauthorized access to protected dealer data, to the extent that the actions prevent the dealer management system

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provider from meeting a legal obligation to secure or prevent
 unauthorized access to protected dealer data.

3. A dealer is not liable for any action that an authorized 3 4 integrator takes directly with respect to securing or preventing 5 unauthorized access to protected dealer data, or for actions that the authorized integrator takes in appropriately following the 6 7 written instructions of the dealer for securing or preventing unauthorized access to protected dealer data, to the extent that the 8 9 actions prevent the dealer from meeting a legal obligation to secure 10 or prevent unauthorized access to protected dealer data.

11 An authorized integrator is not liable for any action that a 4. 12 dealer takes directly with respect to securing or preventing 13 unauthorized access to protected dealer data, or for actions that 14 the dealer takes in appropriately following the written instructions 15 of the authorized integrator for securing or preventing unauthorized 16 access to protected dealer data, to the extent that the actions 17 prevent the authorized integrator from meeting a legal obligation to 18 secure or prevent unauthorized access to protected dealer data.

19 5. A manufacturer, distributor, importer, or any entity that is 20 a subsidiary or affiliate of, or acts on behalf of, a manufacturer, 21 distributor, or importer is not liable for any action that a dealer, 22 dealer management system provider, authorized integrator, or other 23 third party, except for a third party who the manufacturer has 24 provided the data to as provided for in paragraph 7 of this

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subsection, takes directly with respect to securing or preventing unauthorized access to protected dealer data, or for actions that an authorized integrator, dealer management system provider, or other third party takes in appropriately following the written instructions of the dealer for securing or preventing unauthorized access to protected dealer data.

6. Notwithstanding any other agreement, an authorized integrator shall indemnify and hold the new motor vehicle dealer harmless from any third-party claims asserted against or damages incurred by the new motor vehicle dealer to the extent caused by access to, use of, or disclosure of consumer data in violation of this section.

13 7. Notwithstanding any other agreement, a manufacturer, 14 distributor, importer, or any entity that is a subsidiary or 15 affiliate of, or acts on behalf of, a manufacturer, distributor, or 16 importer shall indemnify the dealer for any third-party claims 17 asserted against or damages incurred by the dealer to the extent the 18 claims or damages are caused by the access to and unlawful 19 disclosure of protected dealer data resulting from a breach caused 20 by the manufacturer or distributor or a third party to which the 21 manufacturer or distributor has provided the protected dealer data 22 in violation of this section, the written consent granted by the 23 dealer, or other applicable state or federal law.

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SECTION 2. NEW LAW A new section of law to be codified
 in the Oklahoma Statutes as Section 565.4 of Title 47, unless there
 is created a duplication in numbering, reads as follows:

4 Any manufacturer or distributor who has new motor vehicle sales 5 and service agreements with new motor vehicle dealers in the state shall allow its new motor vehicle dealers to offer consumers any 6 7 remote software upgrade or change to vehicle functions and features to a new motor vehicle which is of a line-make the new motor vehicle 8 9 dealer holds an active sales and service agreement for, as any 10 offered to consumers in the state by the manufacturer or 11 distributor, and such upgrade or change shall be available for an 12 authorized new motor vehicle dealer to offer to consumers at any 13 time during the life cycle of the vehicle, and subject to the 14 manufacturer or distributor's requirements, provided the same 15 continues to be made available and offered to consumers in the state 16 by the manufacturer or distributor. This section does not apply to 17 remote software upgrades or changes administered at no cost to the 18 consumer, or related solely to the safety, regulatory requirements, 19 cybersecurity, recall of a motor vehicle, state or federal statutes, 20 regulations, or orders. Nothing in this section shall be construed 21 to limit or impair a manufacturer or distributor's intellectual 22 property rights nor to grant a new motor vehicle dealer authority to 23 sell, copy, modify, or use the manufacturer or distributor's 24 intellectual property in a manner that has not been authorized by

1 the manufacturer or distributor. Nothing in this section shall 2 obligate a manufacturer, distributor, or other person to support or 3 maintain any software or change to vehicle functions and features. 4 SECTION 3. AMENDATORY 21 O.S. 2021, Section 918, is 5 amended to read as follows:

6 Section 918. No person, firm or corporation, whether owner, 7 proprietor, agent or employee, shall keep open, operate or assist in keeping open or operating any place or premises or residences 8 9 whether open or closed, for the purpose of selling, bartering, or 10 exchanging, or offering for sale, barter, or exchange, any motor 11 vehicle or motor vehicles, whether new, used or second hand, on the 12 first day of the week, commonly called Sunday, except as otherwise 13 provided in this section; and provided, however, that this act shall 14 not apply to the opening of an establishment or place of business on 15 the first day of the week for other purposes, such as the sale of 16 petroleum products, tires, automobile accessories, or for the 17 purpose of operating and conducting a motor vehicle repair shop, or 18 for the purpose of supplying such services as towing or wrecking. 19 Antique, classic, or special interest automobiles sold, bartered, 20 auctioned, or exchanged by any person, firm, or corporation are 21 exempt from the provisions of this section, as well as off-premise 22 off-premises sales of new motorized recreational vehicles approved 23 by the Oklahoma New Motor Vehicle Commission pursuant to the 24 provisions of the Recreational Vehicle Franchise Act.

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1SECTION 4.AMENDATORY47 O.S. 2021, Section 562, is2amended to read as follows:

Section 562. The following words, terms and phrases, when used in Sections 561 through 567, 572, 578.1, 579 and 579.1 of this title, shall have the meanings respectively ascribed to them in this section, except where the context clearly indicates a different meaning:

1. "Motor vehicle" means any motor-driven vehicle required to
 9 be registered under the Oklahoma Vehicle License and Registration
 10 Act. The term "motor vehicle" does not include:

- a. recreational vehicles, as defined in the Recreational
 Vehicle Franchise Act, or
- b. all-terrain vehicles, utility vehicles, and
 motorcycles used exclusively for off-road use which
 are sold by a retail implement dealer;

16 2. "New motor vehicle dealer" means any person, firm, 17 association, corporation or trust not excluded by this paragraph who 18 sells, offers for sale, advertises to sell, leases or displays new motor vehicles and holds a bona fide contract or franchise in effect 19 20 with a manufacturer or distributor authorized by the manufacturer to 21 make predelivery preparation of such vehicles sold to purchasers and 22 to perform post-sale work pursuant to the manufacturer's or 23 distributor's warranty. As used herein, "authorized predelivery 24 preparation" means the rendition by the dealer of services and

1 safety adjustments on each new motor vehicle in accordance with the 2 procedure and safety standards required by the manufacturer of the 3 vehicle to be made before its delivery to the purchaser.

"Performance of authorized post-sale work pursuant to the warranty", 4 5 as used herein, means the rendition of services which are required by the terms of the warranty that stands extended to the vehicle at 6 7 the time of its sale and are to be made in accordance with the safety standards prescribed by the manufacturer. The term includes 8 9 premises or facilities at which a person engages only in the repair 10 of motor vehicles if repairs are performed pursuant to the terms of 11 a franchise and motor vehicle manufacturer's warranty. However, the 12 term shall not include premises or facilities at which a new motor 13 vehicle dealer or dealers within the area of responsibility of such 14 dealer or dealers as defined in the manufacturer's franchise 15 agreement of such dealer or dealers performs motor vehicle repairs 16 pursuant to the terms of a franchise and motor vehicle 17 manufacturer's warranty. For the purpose of Sections 561 through 18 567, 572, 578.1, 579 and 579.1 of this title, the terms "new motor vehicle dealer" and "new motor vehicle dealership" shall be 19 20 synonymous. The term "new motor vehicle dealer" does not include: 21 a. receivers, trustees, administrators, executors, 22 guardians or other persons appointed by or acting 23 under judgment or order of any court, 24

- b. public officers while performing or in operation of
 their duties, or
- c. employees of persons, corporations or associations
 enumerated in subparagraph a of this paragraph when
 engaged in the specific performance of their duties as
 such employee employees, or
 - d. <u>a powersports vehicle dealer;</u>

3. "Motor vehicle salesperson" means any person who, for gain
or compensation of any kind, either directly or indirectly,
regularly or occasionally, by any form of agreement or arrangement,
sells or negotiates for the sale, lease, or conveyance or arranges
<u>the financing</u> of any new motor vehicle for <u>as an employee of</u> any new
motor vehicle dealer to any one or more third parties;

14 4. "Commission" means the Oklahoma <u>New</u> Motor Vehicle 15 Commission;

16 5. "Manufacturer" means any person, firm, association,
17 corporation or trust, resident or nonresident, who that manufactures
18 or assembles new and unused motor vehicles or who that engages in
19 the fabrication or assembly of motorized vehicles of a type required
20 to be registered in the State of Oklahoma this state;

6. "Distributor" means any person, firm, association,
corporation or trust, resident or nonresident, who that, being
authorized by the original manufacturer, in whole or in part, sells

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1 or distributes new and unused motor vehicles to <u>new</u> motor vehicle
2 dealers, or who that maintains distributor representatives;

7. "Factory branch" means any branch office maintained by a
person, firm, association, corporation or trust who that
manufactures or assembles motor vehicles for the sale of motor
vehicles to distributors, or for the sale of motor vehicles to <u>new</u>
motor vehicle dealers, or for directing or supervising, in whole or
in part, its representatives;

9 8. "Distributor branch" means any branch office similarly 10 maintained by a distributor for the same purposes a factory branch 11 is maintained;

9. "Factory representative" means any officer or agent engaged as a representative of a manufacturer of motor vehicles or by a factory branch, for the purpose of making or promoting the sale of its motor vehicles, or for supervising or contacting its dealers or prospective dealers;

17 10. "Distributor representative" means any person, firm, 18 association, corporation or trust and each officer and employee 19 thereof engaged as a representative of a distributor or distributor 20 branch of motor vehicles, for the purpose of making or promoting the 21 sale of its motor vehicles, or for supervising or contacting its 22 dealers or prospective dealers;

23 11. "Franchise" means any contract or agreement between a <u>new</u> 24 motor vehicle dealer and a manufacturer of a new motor vehicle or

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1 its distributor or factory branch by which the <u>new motor vehicle</u> 2 dealer is authorized to engage in the business of selling any 3 specified make or makes of new motor vehicles <u>activities of a new</u> 4 motor vehicle dealer as defined by this section;

5 12. "New or unused motor vehicle" means a vehicle which is in 6 the possession of the manufacturer or distributor or has been sold 7 only to the holder of a valid selling agreement, franchise or 8 contract, granted by the manufacturer or distributor for the sale of 9 that make of new vehicle so long as the manufacturer's statement of 10 origin has not been assigned to anyone other than a licensed 11 franchised new motor vehicle dealer of the same line-make;

12 13. "Area of responsibility" means the geographical area, as 13 designated by the manufacturer, factory branch, factory 14 representative, distributor, distributor branch or distributor 15 representative, in which the new motor vehicle dealer is held 16 responsible for the promotion and development of sales and rendering 17 of service for the make of motor vehicle for which the <u>new</u> motor 18 vehicle dealer holds a franchise or selling agreement;

19 14. "Off premises" means at a location other than the address 20 designated on the new motor vehicle dealer's license;

21 15. "Sponsoring entity" means any person, firm, association, 22 corporation or trust which has control, either permanently or 23 temporarily, over the real property upon which the off-premise off-24 premises sale or display is conducted; 1 16. "Product" means new motor vehicles and new motor vehicle
2 parts;

3 17. "Service" means motor vehicle warranty repairs including 4 both parts and labor;

5 18. "Lead" means a consumer contact in response to a factory 6 program designed to generate interest in purchasing or leasing a new 7 motor vehicle;

8 19. "Sell" or "sale" means to sell or lease;

9 20. "Factory" means a manufacturer, distributor, factory
10 branch, distributor branch, factory representative or distributor
11 representative, which manufactures or distributes vehicle products;
12 21. "Powersports vehicle" means motorcycles, scooters, mopeds,

13 all-terrain vehicles, and utility vehicles;

14 22. "Powersports vehicle dealer" means any person, firm, or 15 corporation who that is in the business of selling any new 16 powersports vehicles except for retail implement dealers; and

17 23. "Retail implement dealer" means a business engaged 18 primarily in the sale of farm tractors as defined in Section 1-118 19 of this title or implements of husbandry as defined in Section 1-125 20 of this title or a combination thereof;

21 <u>24. "Consumer data" means nonpublic personal information</u> 22 <u>defined in 15 U.S.C., Section 6809(4) as it existed on January 1,</u> 23 <u>2023, that is:</u>

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a. collected by a new motor vehicle dealer, and

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 b.
 provided by the new motor vehicle dealer directly to a

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 manufacturer or third party acting on behalf of a

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 manufacturer.

4 The term shall not include the same or similar data obtained by 5 a manufacturer from any source other than the new motor vehicle dealer or new motor vehicle dealer's data management system; and 6 7 25. "Fleet vehicle" means a new motor vehicle sold and titled 8 or registered to a business and used for business purposes only. 9 SECTION 5. AMENDATORY 47 O.S. 2021, Section 563, is 10 amended to read as follows:

11 Section 563. A. There is hereby created the Oklahoma New Motor 12 Vehicle Commission, to be composed of nine (9) members. Seven of 13 the members shall have been engaged in the manufacture, distribution 14 or sale of new motor vehicles and two members shall be lay members, 15 all to be appointed by the Governor of the State of Oklahoma, with 16 the advice and consent of the State Senate. Such appointments shall 17 be made within thirty (30) days after the effective date of this 18 section. Each of the Commissioners thus appointed shall, at the 19 time of the appointment, be a resident in good faith of the State of 20 Oklahoma, shall be of good moral character, and each of the industry 21 related Commissioners shall have been actually engaged in the 22 manufacture, distribution or sale of such new motor vehicles for not 23 less than ten (10) years next preceding such appointment. The

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members of the Commission shall serve at the pleasure of the
 Governor.

B. 1. The Commissioners shall elect a Chairman from amongst
them whose term shall be for one (1) year with the right to succeed
him or herself.

2. There shall be three at large members of the Commission.
7 Six members of the Commission shall be appointed from the following
8 geographical areas with at least one member from each area:

9 a. four areas of the state shall be the northwest, northeast, southwest and southeast sections designated 10 11 by Interstate 35 dividing the state east and west and 12 Interstate 40 dividing the state north and south, 13 excluding Oklahoma County and Tulsa County, and 14 b. two additional areas shall be Oklahoma County and 15 Tulsa County.

16 There shall not be more than two members of the Commission from any 17 one area.

18 C. The terms of office of the members first appointed to the 19 Commission shall be as follows:

The members appointed from the northwest, northeast and
 southwest areas shall serve until June 30, 1987;

22 2. The members appointed from the southeast area and Oklahoma
23 County and Tulsa County shall serve until June 30, 1989; and

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3. The members appointed at large shall serve until June 30,
 1991.

Each member shall serve until a successor is appointed and 3 Thereafter, the term of office of each member of the 4 qualifies. 5 Commission shall be for six (6) years. The term of office of any member will automatically expire if the member moves out of the 6 7 geographical area from which the member was appointed. In event of death, resignation, removal, or term automatically expiring, of any 8 9 person serving on the Commission, the vacancy shall be filled by 10 appointment as provided for the unexpired portion of the term. The 11 Commission shall meet at Oklahoma City and complete its organization 12 immediately after the membership thereof has been appointed and has qualified. The Chairman and each member of the Commission shall 13 14 take and subscribe to the oath of office required of public 15 officers.

D. The members of the Commission shall receive reimbursement for subsistence and traveling expenses necessarily incurred in the performance of their duties as provided by the State Travel Reimbursement Act.

E. The Commission shall appoint a qualified person to serve as
Executive Director thereof, which person shall have had not less
than ten (10) years of experience in the motor vehicle industry.
The Executive Director shall be appointed for a term of six (6)
years, and shall not be subject to dismissal or removal without

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The Commission shall fix the salary and prescribe the duties 1 cause. of the Executive Director. The Executive Director shall devote such 2 time as necessary to fulfill the duties thereof, and before entering 3 4 upon such duties shall take and subscribe to the oath of office. 5 The Executive Director may employ such clerical, technical and other help and legal services and incur such expenses as may be necessary 6 7 for the proper discharge of the duties of the Executive Director 8 under this act. The Commission shall maintain its office and 9 transact its business in Oklahoma City, and it is authorized to 10 adopt and use a seal. The Executive Director is hereby authorized 11 to hire, retain or otherwise acquire the services of an attorney to 12 represent the Commission in any and all state and federal courts, 13 and assist the Commission in any and all business or legal matters 14 that may come before it. The attorney so representing the 15 Commission shall discharge the duties under the direction of the 16 Executive Director.

17 F. The Commission is hereby vested with the powers necessary to 18 enable it to fully and effectively carry out the provisions and 19 objects of this act, and is hereby authorized and empowered to make 20 and enforce all reasonable rules and to adopt and prescribe all 21 forms necessary to accomplish such purpose. All forms used by a new 22 motor vehicle dealer to facilitate the delivery of a vehicle pending 23 approval of financing shall be approved by the Commission. Spot 24 delivery agreement forms shall be required for all new motor vehicle

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1 <u>deliveries, subject to dealers finding lending institutions to</u> 2 <u>purchase the retail installment contracts executed by the purchasing</u> 3 <u>and selling parties.</u>

G. All fees, charges and fines collected under the provisions 4 5 of this act shall be deposited by the Executive Director in the State Treasury in accordance with the depository laws of this state 6 7 in a special fund to be known as the "Oklahoma New Motor Vehicle 8 Commission Fund", which is hereby created, and except as hereinafter 9 provided the monies in the fund shall be used by the Commission for 10 the purpose of carrying out and enforcing the provisions of this 11 act. Expenditures from the fund shall be made upon vouchers 12 approved by the Commission or its authorized officers.

At the close of each fiscal year, the Commission shall file with the Governor and the State Auditor and Inspector a true and correct report of all fees, fines and charges collected and received by it during the preceding fiscal year and shall at the same time pay into the General Revenue Fund of the state a sum equal to ten percent (10%) of the fees, fines and charges so collected and received.

All expenses incurred by the Commission in carrying out the provisions of this act, including but not limited to per diem, wages, salaries, rent, postage, advertising, supplies, bond premiums, travel and subsistence for the Commissioners, the Executive Director, employees, and legal counsel, and printing and utilities, shall be a proper charge against such fund, exclusive of

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the portion thereof to be paid into the General Revenue Fund as above set out. In no event shall liability ever accrue hereunder against this state in any sum whatsoever, or against the Oklahoma <u>New</u> Motor Vehicle Commission Fund, in excess of the ninety percent (90%) of the fees, fines and charges deposited therein.

6 SECTION 6. AMENDATORY 47 O.S. 2021, Section 564, is 7 amended to read as follows:

Section 564. A. It shall be unlawful for any person, firm, 8 9 association, corporation or trust to engage in business as, or serve in the capacity of, or act as a new motor vehicle dealer or, 10 11 powersports vehicle dealer, manufacturer or distributor of new motor 12 vehicles or powersports vehicles, or factory branch, distributor 13 branch or factory representative or distributor representative, as 14 such defined in Section 562 of this title, in this state without 15 first obtaining a license therefor as provided for by law. Any 16 person, firm, association, corporation or trust engaging in more 17 than one of such capacities or having more than one place where such 18 business is carried on or conducted shall be required to obtain and 19 hold a current license for each thereof. Provided that, a new motor 20 vehicle dealer's license shall authorize one person to sell in the 21 event such person shall be the owner of a proprietorship, or the 22 person designated as principal in the dealer's franchise or the 23 managing officer or one partner if no principal person is named in 24 the franchise. It is further provided that a factory or an entity

1 affiliated by any ownership or control by the factory shall not be 2 permitted to be licensed as a new motor vehicle dealer in this 3 state, except as provided by subparagraph b of paragraph 12 of 4 Section 565 of this title.

5 B. Applications for licenses required to be obtained under provisions of Section 561 et seq. of this title shall be verified by 6 7 the oath or affirmation of the applicant and shall be on forms prescribed by the Oklahoma New Motor Vehicle Commission and 8 9 furnished to such the applicants, and shall contain such information 10 as the Commission deems necessary to enable it to fully determine 11 the qualifications and eligibility of the several applicants to 12 receive the license or licenses applied for. The Commission shall 13 require in such application, or otherwise, information relating to 14 the applicant's financial standing, the applicant's business 15 integrity, whether the applicant has an established place of 16 business and is primarily engaged in the pursuit, avocation or 17 business for which a license, or licenses, are applied for, and 18 whether the applicant is able to properly conduct the business for 19 which a license, or licenses, are applied for, and such other 20 pertinent information consistent with the safequarding of the public 21 interest and the public welfare. All such applications for license 22 or licenses shall be accompanied by the appropriate fee or fees 23 therefor in accordance with the schedule thereof hereinafter set 24 out. In the event any such application is denied and the license

1 applied for is not issued, the entire license fee shall be returned 2 to the applicant. All licenses issued under the provisions of Section 561 et seq. of this title shall expire on June 30, following 3 4 the date of issue and shall be nontransferable. All applications 5 for renewal of a license for a new motor vehicle dealer, manufacturer, distributor or manufacturer's or distributor's 6 7 representative shall be submitted by June 1 of each year, and such license or licenses will be issued by July 1. If applications have 8 9 not been made for renewal of licenses at the times described in this 10 subsection, it shall be illegal for any person to represent himself 11 or herself and act as a dealer, manufacturer, distributor or 12 manufacturer's or distributor's representative. Motor license 13 agents will be notified not to accept such dealers' titles until 14 such time as licenses have been issued by the Commission.

15 C. The schedule of license fees to be charged and received by 16 the Commission for the licenses issued hereunder shall be as 17 follows:

For each factory branch or distributor branch, Four Hundred
 Dollars (\$400.00) initial fee with annual renewal fee of Three
 Hundred Dollars (\$300.00);

21 2. For each manufacturer or distributor of new motor vehicles,
22 Four Hundred Dollars (\$400.00) initial fee with annual renewal fee
23 of Three Hundred Dollars (\$300.00);

24

For each factory representative or distributor
 representative, One Hundred Dollars (\$100.00) annually;

4. For each new motor vehicle dealer, except powersports
vehicle dealers, initial fee of Three Hundred Dollars (\$300.00) per
franchise sold at each location licensed, with an annual renewal fee
of One Hundred Dollars (\$100.00) per franchise sold at each location
per year; and

5. For each powersports vehicle dealer, initial fee of Three
Hundred Dollars (\$300.00) per manufacturer represented by the dealer
at each location licensed, with an annual renewal fee of One Hundred
Dollars (\$100.00) per manufacturer represented by the dealer at each
location licensed per year.

13 D. The licenses issued to each new motor vehicle dealer, 14 manufacturer, distributor, factory branch, distributor branch or 15 representative, if a corporation, shall specify the location of the 16 factory, office or branch thereof. In case such location is 17 changed, the Commission may endorse the change of location on the 18 license without charge unless the change of address triggers a 19 relocation of a new motor vehicle dealer pursuant to the provisions 20 of Section 578.1 of this title. The license of each new motor 21 vehicle dealer shall be posted in a conspicuous place in the new 22 motor vehicle dealer's place or places of business.

Every motor vehicle factory representative or distributor
representative if an individual shall physically possess the license

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when engaged in business, and shall display same such upon request. The name of the employer of such factory representative or distributor representative shall be stated on the license and, in case of a change of employer, the holder of such license shall immediately mail same such to the Commission for its endorsement of such change thereon. The Commission shall endorse each such change of employer on licenses for a fee of Ten Dollars (\$10.00).

8 E. The powersports dealer license shall only allow the sale of 9 the specific types of powersports vehicles authorized by the 10 manufacturer and agreed to by the powersports dealer.

11 SECTION 7. AMENDATORY 47 O.S. 2021, Section 564.1, is 12 amended to read as follows:

Section 564.1. Licensing of off-premises displays of new motor vehicles and off-premise sales of new motorized recreational vehicles.

16 A. The Oklahoma <u>New</u> Motor Vehicle Commission shall provide for 17 off-premise displays of new motor vehicles by currently licensed new 18 motor vehicle dealers. An off-premise event may be held for display 19 purposes only under the following conditions:

The motor vehicles are for display purposes only and not for
 sale at the off-premise display event;

22 2. No selling activities shall be conducted;

23 3. The display is in dealer's factory-approved area of sales 24 and service responsibility;

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4. The dealer must obtain written approval from the
 2 manufacturer or distributor; and

3 5. The dealer is required to obtain approval for the display4 location from the sponsoring entity.

B. The Oklahoma Motor Vehicle Commission is authorized to
provide a variance to the distance requirements and the area of
<u>sales and service responsibility requirements</u> specified in this
section, for any off-premise display event if÷

9 <u>1. The the off-premise display is conducted within municipal,</u> 10 county, or state-owned or controlled facilities or within the 11 grounds of any county, district, or state fair; and

12 2. The request for the variance must be in writing to the 13 Commission no less than thirty (30) days prior to the off-premise 14 display event.

15 SECTION 8. AMENDATORY 47 O.S. 2021, Section 564.2, is 16 amended to read as follows:

17 Section 564.2 It shall be punishable by an administrative fine 18 not to exceed Five Hundred Dollars (\$500.00) for any person, firm, 19 association, corporation or trust to engage in business as, or serve 20 in the capacity of, a new motor vehicle salesperson in this state 21 without first obtaining a certificate of registration with the 22 Oklahoma New Motor Vehicle Commission. The cost of registration for 23 each new salesperson shall be set at Twenty-five Dollars (\$25.00) to 24 be renewed annually. The cost of registration and any

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1 administrative fine is to be borne by the employing entity of the 2 new salesperson. The Commission shall promulgate rules and 3 procedures necessary for the implementation and creation of the 4 registry and the issuance of certificates of registration.

5 SECTION 9. AMENDATORY 47 O.S. 2021, Section 565, as 6 amended by Section 3, Chapter 192, O.S.L. 2022 (47 O.S. Supp. 2022, 7 Section 565), is amended to read as follows:

Section 565. A. The Oklahoma New Motor Vehicle Commission may 8 9 deny an application for a license, or revoke or suspend a license, or impose a fine against any person or entity, not to exceed Ten 10 Thousand Dollars (\$10,000.00) against a manufacturer or distributor 11 12 or a fine not to exceed One Thousand Dollars (\$1,000.00) against a 13 dealer per occurrence, that violates any provision of Sections 561 14 through 567, 572, 578.1, 579 and 579.1 of this title is violated or 15 for any of the following reasons:

16 1. On satisfactory proof of unfitness of the applicant in any 17 application for any license under the provisions of Section 561 et 18 seq. of this title;

19 2. For any material misstatement made by an applicant in any 20 application for any license under the provisions of Section 561 et 21 seq. of this title;

3. For any failure to comply with any provision of Section 561
et seq. of this title or any rule promulgated by the Commission
under authority vested in it by Section 561 et seq. of this title;

1	4.	A chai	nge of condition after license is granted resulting in
2	failure	to ma:	intain the qualifications for license;
3	5.	Being	a new motor vehicle dealer who:
4		a.	has required a purchaser of a new motor vehicle, as a
5			condition of sale and delivery thereof, to also
6			purchase special features, appliances, accessories or
7			equipment not desired or requested by the purchaser
8			and installed by the <u>new motor vehicle</u> dealer,
9		b.	uses any false or misleading advertising in connection
10			with business as a new motor vehicle dealer,
11		с.	has committed any unlawful act which resulted in the
12			revocation of any similar license in another state,
13		d.	has failed or refused to perform any written agreement
14			with any retail buyer involving the sale of a motor
15			vehicle,
16		e.	has been convicted of a felony crime that
17			substantially relates to the occupation of a $\underline{\text{new}}$ motor
18			vehicle dealer and poses a reasonable threat to public
19			safety,
20		f.	has committed a fraudulent act in selling, purchasing
21			or otherwise dealing in new motor vehicles or has
22			misrepresented the terms and conditions of a sale,
23			purchase or contract for sale or purchase of a new
24			

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1			motor vehicle or any interest therein including an
2			option to purchase such vehicle,
3		g.	has failed to meet or maintain the conditions and
4			requirements necessary to qualify for the issuance of
5			a license, or
6		h.	completes any sale or transaction of an extended
7			service contract, extended maintenance plan, or
8			similar product using contract forms that do not
9			conspicuously disclose the identity of the service
10			contract provider;
11	6.	Being	a new motor vehicle salesperson who is not employed as
12	such by	a lice	ensed new motor vehicle dealer;
13	7.	Being	a new motor vehicle dealer who:
14		a.	does not have an established place of business,
15		b.	does not provide for a suitable repair shop separate
16			from the display room with ample space to repair or
17			recondition one or more vehicles at the same time, and
18			which is staffed with properly trained and qualified
19			repair technicians and is equipped with such parts,
20			tools and equipment as may be requisite for the
21			servicing of motor vehicles in such a manner as to
22			make them comply with the safety laws of this state
23			and to properly fulfill the dealer's or manufacturer's
24			warranty obligation,
I			

does not hold a franchise in effect with a 1 с. 2 manufacturer or distributor of new or unused motor vehicles for the sale of the same and is not 3 4 authorized by the manufacturer or distributor to 5 render predelivery preparation of such vehicles sold to purchasers and to perform any authorized post-sale 6 work pursuant to the manufacturer's or distributor's 7 8 warranty,

- 9 d. employs a person without obtaining a certificate of 10 registration for the person, or utilizes the services 11 of used motor vehicle lots or dealers or other 12 unlicensed persons in connection with the sale of new 13 motor vehicles,
- 14 does not properly service a new motor vehicle before e. 15 delivery of same to the original purchaser thereof, or 16 f. fails to order and stock a reasonable number of new 17 motor vehicles necessary to meet customer consumer 18 demand for each of the new motor vehicles included in 19 the new motor vehicle dealer's franchise agreement, 20 unless the new motor vehicles are not readily 21 available from the manufacturer or distributor due to 22 limited production; 23 Being a factory that has: 8.

24

- a. either induced or attempted to induce by means of
 coercion or intimidation, any new motor vehicle
 dealer:
 - (1) to accept delivery of any motor vehicle or vehicles, parts or accessories therefor, or any other commodities including advertising material which shall not have been ordered by the new motor vehicle dealer,
- 9 (2) to order or accept delivery of any motor vehicle 10 with special features, appliances, accessories or 11 equipment not included in the list price of the 12 motor vehicles as publicly advertised by the 13 manufacturer thereof, or
 - (3) to order or accept delivery of any parts, accessories, equipment, machinery, tools, appliances or any commodity whatsoever, or
- 17 b. induced under threat or discrimination by the 18 withholding from delivery to a new motor vehicle 19 dealer certain models of motor vehicles, changing or 20 amending unilaterally the new motor vehicle dealer's 21 allotment of motor vehicles and/or withholding and 22 delaying delivery of such the vehicles out of the 23 ordinary course of business, in order to induce by 24 such coercion any such new motor vehicle dealer to

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1 participate or contribute to any local or national 2 advertising fund controlled directly or indirectly by the factory or for any other purposes such as contest, 3 "give-aways" "giveaways" or other so-called sales 4 5 promotional devices and/or change of quotas in any sales contest; or has required new motor vehicle 6 7 dealers, as a condition to receiving their vehicle allotment, to order a certain percentage of the 8 9 vehicles with optional equipment not specified by the new motor vehicle dealer; however, nothing in this 10 11 section shall prohibit a factory from supporting an 12 advertising association which is open to all new motor 13 vehicle dealers on the same basis;, 14 used a performance standard, sales objective or с. 15 program for measuring dealer performance that may have 16 a material effect on a right of the dealer to vehicle

18 reimbursement program that is unfair, unreasonable,

allocation; or payment under any incentive or

inequitable, and not based on accurate information,

 20
 d.
 used a performance standard for measuring sales or

 21
 service performance of any new motor vehicle dealer

 22
 under the terms of the franchise agreement which:

 23
 (1) is unfair, unreasonable, arbitrary or

inequitable; and

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1		(2) does not consider the relevant and material local
2		and state or regional criteria, including
3		prevailing economic conditions affecting the
4		sales or service performance of a vehicle dealer
5		or any relevant and material data and facts
6		presented by the dealer in writing within thirty
7		(30) days of the written notice of the
8		manufacturer to the dealer of its intention to
9		cancel, terminate, or not renew the dealer's
10		franchise agreement,
11	<u>e.</u>	failed or refused to sell, or offer for sale, new
12		motor vehicles to all of its authorized same line-make
13		franchised new motor vehicle dealers at the same price
14		for a comparably equipped motor vehicle, on the same
15		terms, with no differential in functionally available
16		discount, allowance, credit or bonus, except as
17		provided in subparagraph e of paragraph 9 of this
18		subsection,
19	<u>f.</u>	failed to provide reasonable compensation to a new
20		motor vehicle dealer substantially equivalent to the
21		actual cost of providing a manufacturer-required
22		loaner or rental vehicle to any consumer who is having
23		a vehicle serviced at the dealership. For purposes of

1			new motor vehicle dealer's region for the rental of a
2			substantially similar make and model as the vehicle
3			being serviced, or
4		<u>g.</u>	failed to make available to its new motor vehicle
5			dealers a fair and proportional share of all new
6			vehicles distributed to same line-make dealers in this
7			state, subject to the same reasonable terms, including
8			any vehicles distributed from a common new vehicle
9			inventory pool outside of the factory's ordinary
10			allocation process such as any vehicles the factory
11			reserves to distribute on a discretionary basis.
12	9.	Being	a factory that:
13		a.	has attempted to coerce or has coerced any new motor
14			vehicle dealer to enter into any agreement or to
15			cancel any agreement, or fails; has failed to act in
16			good faith and in a fair, equitable and
17			nondiscriminatory manner; or has directly or
18			indirectly coerced, intimidated, threatened or
19			restrained any <u>new</u> motor vehicle dealer; or has acted
20			dishonestly, or has failed to act in accordance with
21			the reasonable standards of fair dealing,
22		b.	has failed to compensate its dealers for the work and
23			services they are required to perform in connection
24			with the dealer's delivery and preparation obligations

1 according to the agreements on file with the 2 Commission which must be found by the Commission to be reasonable, or fail has failed to adequately and 3 4 fairly compensate its dealers for labor, parts and 5 other expenses incurred by such the dealer to perform under and comply with manufacturer's warranty 6 7 agreements and recall repairs which shall include diagnostic work as applicable and assistance requested 8 9 by a consumer whose vehicle was subjected to an overthe-air or remote change, repair, or update to any 10 11 part, system, accessory, or function by the 12 manufacturer and performed by the dealer in order to 13 satisfy the consumer. Time allowances for the 14 diagnosis and performance of repair work shall be 15 reasonable and adequate for the work to be performed. 16 Adequate and fair compensation, which under this 17 provision shall be no less than the rates customarily 18 charged for retail consumer repairs as calculated 19 herein, for parts and/or labor for warranty and recall 20 repairs shall, at the option of the new motor vehicle 21 dealer, be established by the new motor vehicle dealer 22 submitting to the manufacturer or distributor one 23 hundred sequential nonwarranty customer-paid consumer-24 paid service repair orders which contain warranty-like

1 parts repairs, or ninety (90) consecutive days of 2 nonwarranty customer-paid consumer-paid service repair orders which contain warranty-like parts repairs, 3 whichever is less, covering repairs made no more than 4 5 one hundred eighty (180) days before the submission and declaring the average percentage labor rate and/or 6 7 markup rate. Adequate and fair compensation for labor shall be established by the dealer submitting to the 8 9 manufacturer or distributor one hundred sequential 10 customer-paid service repair orders which contain 11 labor charges, or ninety (90) consecutive days of 12 customer-paid service repair orders which contain 13 labor charges, whichever is less. A new motor vehicle 14 dealer may not submit a request to establish its 15 retail rates more than once in a twelve-month period. 16 That request may establish a parts mark-up rate, labor 17 rate, or both. The new motor vehicle dealer shall 18 calculate its retail parts rate by determining the 19 total charges for parts from the qualified repair 20 orders submitted, dividing that amount by the new 21 motor vehicle dealer's total cost of the purchase of 22 those parts, subtracting one (1), and multiplying by 23 one hundred (100) to produce a percentage. The new 24 motor vehicle dealer shall calculate its retail labor

1	rate by dividing the amount of the new motor vehicle				
2	deal	dealer's total labor sales from the qualified repair			
3	orde	orders by the total labor hours charged for those			
4	sale	<u>s.</u> When submitting repair orders to calculate			
5	esta	blish a <u>retail parts and</u> labor rate, a <u>new motor</u>			
6	vehi	<u>cle</u> dealer need not include repair orders <u>repairs</u>			
7	for <u>:</u>				
8	(1)	routine maintenance including, but not limited			
9		to, the replacement of bulbs, fluids, filters,			
10		batteries, and belts that are not provided in the			
11		course of and related to a repair,			
12	(2)	factory special events, specials, or promotional			
13		discounts for retail consumer repairs,			
14	(3)	parts sold or repairs performed at wholesale,			
15	(4)	factory-approved goodwill or policy repairs or			
16		replacements,			
17	(5)	repairs with aftermarket parts, when calculating			
18		the retail parts rate but not the retail labor			
19		rate,			
20	<u>(6)</u>	repairs on aftermarket parts,			
21	<u>(7)</u>	replacement of or work on tires including front-			
22		end alignments and wheel or tire rotations,			
23					
24					

2 vehicle dealer or employee thereof at the time of 3 the repair, (9) 4 vehicle reconditioning, or 5 (10) items that do not have individual part numbers 6 including, but not limited to, nuts, bolts and 7 fasteners. A manufacturer or distributor may, not later than thirty 8 9 (30) forty-five (45) days after submission, rebut that 10 declared retail parts and labor rate in writing by reasonably substantiating that the rate is inaccurate or 11 12 unreasonable in light of the practices of all other franchised motor vehicle dealers in an economically similar 13 14 part of the state offering the same line-make vehicles not 15 accurate or is incomplete pursuant to the provisions of 16 this section. If the manufacturer or distributor 17 determines the set of repair orders submitted by the new 18 motor vehicle dealer pursuant to this section for a retail 19 labor rate or retail parts markup rate is substantially 20 higher than the new motor vehicle dealer's current warranty 21 rates, the manufacturer or distributor may request, in 22 writing, within forty-five (45) days after the 23 manufacturer's or distributor's receipt of the new motor 24 vehicle dealer's initial submission, all repair orders

(8) repairs of motor vehicles owned by the new motor

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1	closed within the period of thirty (30) days immediately
2	preceding, or thirty (30) days immediately following, the
3	set of repair orders initially submitted by the new motor
4	vehicle dealer. All time periods under this section shall
5	be suspended until the supplemental repair orders are
6	provided. If the manufacturer or distributor requests
7	supplemental repair orders, the manufacturer or distributor
8	may, within thirty (30) days after receiving the
9	supplemental repair orders and in accordance with the
10	formula described in this subsection, calculate a proposed
11	adjusted retail labor rate or retail parts markup rate, as
12	applicable, based upon any set of the qualified repair
13	orders submitted by the franchisee and following the
14	formula set forth herein to establish the rate. The retail
15	rate labor and parts rates shall go into effect thirty (30)
16	days following the approval by the manufacturer, subject to
17	audit of the submitted repair orders by the franchisor and
18	a rebuttal of the declared rate as described above <u>or</u>
19	distributor. If the declared rate is rebutted, the
20	manufacturer or distributor shall provide written notice
21	stating the reasons for the rebuttal, an explanation of the
22	reasons for the rebuttal, and a copy of all calculations
23	used by the franchisor in determining the manufacturer or
24	distributor's position and propose an adjustment in writing

1 of the average percentage markup or labor rate based on that rebuttal not later than thirty (30) days after 2 submission. If the new motor vehicle dealer does not agree 3 with the proposed average percentage markup or labor rate, 4 5 the new motor vehicle dealer may file a protest with the Commission not later than thirty (30) days after receipt of 6 7 that proposal by the manufacturer or distributor. In the event a protest is filed, the manufacturer or distributor 8 9 shall have the burden of proof to establish the new motor 10 vehicle dealer's submitted parts markup rate or labor rate was inaccurate or unreasonable in light of the practices of 11 12 all other franchised motor vehicle dealers in an 13 economically similar part of the state not complete 14 pursuant to the provisions of this section. A manufacturer 15 or distributor may not retaliate against any new motor 16 vehicle dealer seeking to exercise its rights under this 17 provision section. A manufacturer or distributor may 18 require a dealer to submit repair orders in accordance with 19 this section in order to validate the reasonableness of a 20 dealer's retail rate for parts or labor not more often than 21 once every twelve (12) months. A manufacturer or 22 distributor may not otherwise recover its costs from new 23 motor vehicle dealers within this state including a 24 surcharge imposed on a new motor vehicle dealer solely

1 intended to recover the cost of reimbursing a new motor 2 vehicle dealer for parts and labor pursuant to this section; provided, a manufacturer or distributor shall not 3 4 be prohibited from increasing prices for vehicles or parts 5 in the normal course of business or from auditing and charging back claims in accordance with this section. 6 All 7 claims made by dealers for compensation for delivery, preparation and, warranty, or recall repair work shall be 8 9 paid within thirty (30) days after approval and shall be approved or disapproved within thirty (30) days after 10 receipt. When any claim is disapproved, the dealer shall 11 12 be notified in writing of the grounds for disapproval. The 13 dealer's delivery, preparation and warranty obligations as 14 filed with the Commission shall constitute the dealer's 15 sole responsibility for product liability as between the 16 dealer and manufacturer. A factory may reasonably and 17 periodically audit a new motor vehicle dealer to determine 18 the validity of paid claims for new motor vehicle dealer 19 compensation or any charge-backs for warranty parts or 20 service compensation. Except in cases of suspected fraud, 21 audits of warranty payments shall only be for the one-year 22 period immediately following the date of the payment. A 23 manufacturer shall reserve the right to reasonable, 24 periodic audits to determine the validity of paid claims

1 for dealer compensation or any charge-backs for consumer or 2 dealer incentives. Except in cases of suspected fraud, audits of incentive payments shall only be for a one-year 3 4 period immediately following the date of the payment. A 5 factory shall not deny a claim or charge a new motor vehicle dealer back subsequent to the payment of the claim 6 7 unless the factory can show that the claim was false or fraudulent or that the new motor vehicle dealer failed to 8 9 reasonably substantiate the claim by the written reasonable 10 procedures of the factory. A factory shall not deny a 11 claim or implement a charge-back against a new motor 12 vehicle dealer after payment of a claim in the event a 13 purchaser of a new vehicle that is the subject of a claim 14 fails to comply with titling or registration laws of this 15 state and is not prevented from compliance by any action of 16 the new motor vehicle dealer; provided, that the factory 17 may require the new motor vehicle dealer to provide, within 18 thirty (30) days of notice of chargeback, withholding of 19 payment, or denial of claim, the documentation to 20 demonstrate the vehicle sale, delivery and customer 21 qualification for an incentive as reported, including 22 consumer name and address, and written attestation signed 23 by the dealer operator or general manager stating the 24 consumer was not on the export control list and the dealer

 1
 did not know or have reason to know the vehicle was being

 2
 exported or resold.

The factory shall provide written notice to a dealer of a 3 4 proposed charge-back that is the result of an audit along 5 with the specific audit results and proposed charge-back amount. A dealer that receives notice of a proposed 6 7 charge-back pursuant to a factory's audit has the right to file a protest with the Commission within thirty (30) days 8 9 after receipt of the notice of the charge-back or audit results, whichever is later. The factory is prohibited 10 11 from implementing the charge-back or debiting the dealer's 12 account until either the time frame for filing a protest has passed or a final adjudication is rendered by the 13 14 Commission, whichever is later, unless the dealer has 15 agreed to the charge-back or charge-backs,

16 c. <u>fails to compensate the new motor vehicle dealer for a</u> 17 used motor vehicle:

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 (1) that is of the same make and model manufactured,

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 imported or distributed by the factory and is a

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 line-make that the new motor vehicle dealer is

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 franchised to sell or on which the new motor

 22
 vehicle dealer is authorized to perform recall

 23
 repairs,
- 24

1	(2)	that is subject to a stop-sale or do-not-drive
2		order issued by the factory or an authorized
3		governmental agency,
4	(3)	that is held by the new motor vehicle dealer in
5		the dealer's inventory at the time the stop-sale
6		or do-not-drive order is issued or that is taken
7		by the new motor vehicle dealer into the dealer's
8		inventory after the recall notice as a result of
9		<u>a retail consumer trade-in or a lease return to</u>
10		the dealer inventory in accordance with an
11		applicable lease contract,
12	(4)	that cannot be repaired due to the
13		unavailability, within thirty (30) days after
14		issuance of the stop-sale or do-not-drive order,
15		of a remedy or parts necessary for the new motor
16		vehicle dealer to make the recall repair, and
17	(5)	that is not at least in the prorated amount of
18		one percent (1.00%) of the value of the vehicle
19		per month beginning on the date that is thirty
20		(30) days after the date on which the stop-sale
21		order was provided to the new motor vehicle
22		dealer until the earlier of either of the
23		following:
24		

1	(a) the date the recall remedy or parts are made
2	available, or
3	(b) the date the new motor vehicle dealer sells,
4	trades, or otherwise disposes of the
5	affected used motor vehicle.
6	For the purposes of division (5) of this subparagraph, the value
7	of a used vehicle shall be the average Black Book value for the
8	year, make, and model of the recalled vehicle.
9	A factory may direct the manner and method in which a new motor
10	vehicle dealer must demonstrate the inventory status of an affected
11	used motor vehicle to determine eligibility under this subparagraph;
12	provided, that the manner and method may not be unduly burdensome
13	and may not require information that is unduly burdensome to
14	provide.
15	All reimbursement claims made by new motor vehicle dealers
16	pursuant to this section for recall remedies or repairs, or for
17	compensation where no part or repair is reasonably available and the
18	vehicle is subject to a stop-sale or do-not-drive order, shall be
19	subject to the same limitations and requirements as a warranty
20	reimbursement claim made under subparagraph b of this paragraph. In
21	the alternative, a manufacturer may compensate its franchised new
22	
22	motor vehicle dealers under a national recall compensation program;
23	motor vehicle dealers under a national recall compensation program; provided, the compensation under the program is equal to or greater

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1	than that provided under division (5) of this subparagraph, or as
2	the manufacturer and new motor vehicle dealer otherwise agree.
3	Nothing in this section shall require a factory to provide total
4	compensation to a new motor vehicle dealer which would exceed the
5	total average Black Book value of the affected used motor vehicle as
6	originally determined under division (5) of this subparagraph.
7	Any remedy provided to a new motor vehicle dealer under this
8	subparagraph is exclusive and may not be combined with any other
9	state or federal compensation remedy.
10	<u>d.</u> unreasonably fails or refuses to offer to its same
11	line-make franchised dealers <u>a reasonable supply and</u>
12	mix of all models manufactured for that line-make, or
13	unreasonably requires a dealer to pay any extra fee,
14	purchase unreasonable advertising displays or other
15	materials, <u>or enter into a separate agreement which</u>
16	adversely alters the rights or obligations contained
17	within the new motor vehicle dealer's existing
18	franchise agreement or which waives any right of the
19	new motor vehicle dealer as protected by Section 561
20	et seq. of this title, or remodel, renovate, or
21	recondition the <u>new motor vehicle</u> dealer's existing
22	facilities as a prerequisite to receiving a model or
23	series of vehicles, except as may be necessary to sell
24	or service the model or series of vehicles as provided

1 by subparagraph e of this paragraph. It shall be a violation of this section for new vehicle allocation to be withheld subject to any requirement to purchase or sell any number of used or off-lease vehicles. The failure to deliver any such new motor vehicle shall not be considered a violation of the section if the failure is not arbitrary or is due to lack of manufacturing capacity or to a strike or labor difficulty, a shortage of materials, a freight embargo or other cause over which the manufacturer has no 10 11 control. However, this subparagraph shall not apply 12 to recreational vehicles, or limited production model 13 vehicles, a vehicle not advertised by the factory for 14 sale in this state, vehicles that are subject to 15 allocation affected by federal or state environmental 16 laws, or to vehicles allocated in response to an 17 unforeseen event or circumstance,

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19 except as necessary to comply with a health or safety e. 20 law, or to comply with a technology requirement which 21 is necessary to sell or service a motor vehicle that 22 the franchised new motor vehicle dealer is authorized 23 or licensed by the franchisor to sell or service, 24 requires a new motor vehicle dealer to construct a new

1 facility or substantially renovate the new motor 2 vehicle dealer's existing facility unless the facility construction or renovation is justified by the 3 economic conditions existing at the time, as well as 4 5 the reasonably foreseeable projections, in the new motor vehicle dealer's market and in the automotive 6 7 industry. However, this subparagraph shall not apply 8 if the factory provides new motor vehicle dealer 9 voluntarily agrees to facility construction or 10 renovation in exchange for money, credit, allowance, 11 reimbursement, or additional vehicle allocation to a 12 new motor vehicle dealer from the factory to 13 compensate the new motor vehicle dealer for the cost 14 of, or a portion of the cost of, the facility 15 construction or renovation. Except as necessary to 16 comply with a health or safety law, or to comply with 17 a technology or safety requirement which is necessary 18 to sell or service a motor vehicle that the franchised 19 new motor vehicle dealer is authorized or licensed by 20 the franchisor to sell or service, a new motor vehicle 21 dealer which completes a facility construction or 22 renovation pursuant to factory requirements shall not 23 be required to construct a new facility or renovate 24 the existing facility if the same area of the facility

1	or	premises has been constructed or substantially
2	alt	ered within the last ten (10) years and the
3	cor	struction or alteration was approved by the
4	mar	ufacturer as a part of a facility upgrade program,
5	sta	ndard, or policy. For purposes of this
6	sub	paragraph, "substantially altered" means to perform
7	an	alteration that substantially impacts the
8	arc	hitectural features, characteristics, or integrity
9	of	a structure or lot. The term shall not include
10	rou	tine maintenance reasonably necessary to maintain a
11	dea	lership in attractive condition. If a facility
12	upc	rade program, standard, or policy under which the
13	dea	ler completed a facility construction or
14	sub	stantial alteration does not contain a specific
15	tin	e period during which the manufacturer or
16	dis	tributor shall provide payments or benefits to a
17	par	ticipating dealer, or the time frame specified
18	unc	er the program is reduced or cancelled prematurely
19	in	the unilateral discretion of the manufacturer or
20	dis	tributor, the manufacturer or distributor shall not
21	der	y the participating dealer any payment or benefit
22	unc	er the terms of the program, standard, or policy as
23	it	existed when the dealer began to perform under the
24	pro	gram, standard, or policy for the balance of the

1		ten-year period, regardless of whether the
2		manufacturer's or distributor's program, standard, or
3		policy has been changed or canceled, unless the
4		manufacturer and dealer agree, in writing, to the
5		change in payment or benefit,
6	e.	
7	<u>f.</u>	requires a new motor vehicle dealer to establish an
8		exclusive facility, unless supported by reasonable
9		business, market and economic considerations;
10		provided, that this provision <u>section</u> shall not
11		restrict the terms of any agreement for such exclusive
12		facility voluntarily entered into and supported by
13		valuable consideration separate from the new motor
14		vehicle dealer's right to sell and service motor
15		vehicles for the franchisor,
16	f.	
17	<u>g.</u>	requires a new motor vehicle dealer to enter into a
18		site-control agreement covering any or all of the new
19		motor vehicle dealer's facilities or premises;
20		provided, that this provision <u>section</u> shall not
21		restrict the terms of any site-control agreement
22		voluntarily entered into and supported by valuable
23		consideration separate from the new motor vehicle
24		dealer's right to sell and service motor vehicles for

the franchisor. Notwithstanding the foregoing or the terms of any site-control agreement, a site-control agreement automatically extinguishes if all of the factory's franchises that operated from the location that are the subject of the site-control agreement are terminated by the factory as part of the discontinuance of a product line, or

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9 h. refuses to pay, or claims reimbursement from, a new 10 motor vehicle dealer for sales, incentives or other 11 payments related to a motor vehicle sold by the new 12 motor vehicle dealer because the purchaser of the 13 motor vehicle exported or resold the motor vehicle in 14 violation of the policy of the factory unless the 15 factory can show that, at the time of the sale, the 16 new motor vehicle dealer knew or reasonably should 17 have known of the purchaser's intention to export or 18 resell the motor vehicle. There is a rebuttable 19 presumption that the new motor vehicle dealer did not 20 know or could not have known that the vehicle would be 21 exported if the vehicle is titled and registered in 22 any state of the United States, or 23 requires a new motor vehicle dealer to purchase goods i. 24 or services for the construction, renovation, or

1 improvement of the dealer's facility from a vendor 2 chosen by the factory if goods or services available from other sources are of substantially similar 3 4 quality and design and comply with all applicable 5 laws; provided, however, that such goods are not subject to the factory's intellectual property or 6 7 trademark rights and the new motor vehicle dealer has received the factory's approval, which approval may 8 9 not be unreasonably withheld. Nothing in this 10 subparagraph may be construed to allow a new motor 11 vehicle dealer to impair or eliminate a factory's 12 intellectual property, trademark rights or trade dress 13 usage guidelines. Nothing in this section prohibits 14 the enforcement of a voluntary agreement between the 15 factory and the new motor vehicle dealer where 16 separate and valuable consideration has been offered 17 and accepted;

18 10.

Being a factory that:

19a.establishes a system of motor vehicle allocation or20distribution which is unfair, inequitable or21unreasonably discriminatory. Upon the request of any22new motor vehicle23shall disclose in writing to the new motor vehicle24dealer the basis upon which new motor vehicles are

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 allocated, scheduled and delivered among the <u>new motor</u>

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 <u>vehicle</u> dealers of the same line-make for that

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 factory, or

4 b. changes an established plan or system of motor vehicle 5 distribution. A new motor vehicle dealer franchise agreement shall continue in full force and operation 6 7 notwithstanding a change, in whole or in part, of an established plan or system of distribution of the 8 9 motor vehicles offered or previously offered for sale 10 under such franchise agreement. The appointment of a 11 new importer or distributor for motor vehicles offered 12 for sale under such franchise agreement shall be 13 deemed to be a change of an established plan or system 14 of distribution. The discontinuation of a line-make 15 shall not be deemed to be a change of an established 16 plan or system of motor vehicle distribution. The 17 creation of a line-make shall not be deemed to be a 18 change of an established plan or system of motor 19 vehicle distribution as long as the new line-make is 20 not selling the same, or substantially the same 21 vehicle or vehicles previously sold through another 22 line-make by new motor vehicle dealers with an active 23 franchise agreement for the other line-make in the 24 state if such new motor vehicle dealers are no longer

1 authorized to sell the comparable vehicle previously 2 sold through their line-make. Changing a vehicle's powertrain is not sufficient to show it is 3 4 substantially different. Upon the occurrence of such 5 change, the manufacturer or distributor shall be prohibited from obtaining a license to distribute 6 7 vehicles under the new plan or system of distribution unless the manufacturer or distributor offers to each 8 9 new motor vehicle dealer who is a party to the 10 franchise agreement a new franchise agreement 11 containing substantially the same provisions which 12 were contained in the previous franchise agreement; 13 11. Being a factory that sells directly or indirectly new motor 14 vehicles to any retail consumer in the state except through a new 15 motor vehicle dealer holding a franchise for the line-make that

16 includes the new motor vehicle. This paragraph does not apply to 17 factory sales of new motor vehicles to its employees, family members 18 of employees, retirees and family members of retirees, not-for-19 profit organizations, or the federal, state, or local governments. 20 The provisions of this paragraph shall not preclude a factory from 21 providing information to a consumer for the purpose of marketing or 22 facilitating a sale of a new motor vehicle or from establishing a 23 program to sell or offer to sell new motor vehicles through

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1	participating dealers subject to the limitations provided in			
2	paragraph 2 of Section 562 of this title;			
3	12. a	•	Bei	ng a factory which directly or indirectly:
4			(1)	owns any ownership interest or has any financial
5				interest in a new motor vehicle dealer or any
6				person who sells products or services pursuant to
7				the public terms of the franchise agreement,
8			(2)	operates or controls a new motor vehicle dealer,
9				or
10			(3)	acts in the capacity of a new motor vehicle
11				dealer.
12	b	•	(1)	This paragraph does not prohibit a factory from
13			owni	ng or controlling a new motor vehicle dealer while
14			in a	bona fide relationship with a dealer development
15			cand	idate who has made a substantial initial
16			inve	stment in the franchise and whose initial
17			inve	stment is subject to potential loss. The dealer
18			deve	lopment candidate can reasonably expect to acquire
19			full	ownership of a new motor vehicle dealer within a
20			reas	onable period of time not to exceed ten (10) years
21			and	on reasonable terms and conditions. The ten-year
22			acqu	isition period may be expanded for good cause
23			show	n.

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1 (2) This paragraph does not prohibit a factory from 2 owning, operating, controlling or acting in the 3 capacity of a new motor vehicle dealer for a 4 period not to exceed twelve (12) months during 5 the transition from one independent dealer to 6 another independent dealer if the dealership is 7 for sale at a reasonable price and on reasonable terms and conditions to an independent qualified 8 9 buyer. On showing by a factory of good cause, 10 the Oklahoma New Motor Vehicle Commission may extend the time limit set forth above; extensions 11 12 may be granted for periods not to exceed twelve 13 (12) months. 14 This paragraph does not prohibit a factory from (3)

14 (3) This paragraph does not prohibit a factory from 15 owning, operating or controlling or acting in the 16 capacity of a <u>new</u> motor vehicle dealer which was 17 in operation prior to January 1, 2000.

18(4) This paragraph does not prohibit a factory from19owning, directly or indirectly, a minority20interest in an entity that owns, operates or21controls <u>new</u> motor vehicle dealerships of the22same line-make franchised by the manufacturer,23provided that each of the following conditions24are met:

1	(a)	all of the <u>new</u> motor vehicle dealerships
2		selling the motor vehicles of that
3		manufacturer in this state trade exclusively
4		in the line-make of that manufacturer,
5	(b)	all of the franchise agreements of the
6		manufacturer confer rights on the dealer of
7		the line-make to develop and operate, within
8		a defined geographic territory or area, as
9		many dealership facilities as the dealer and
10		manufacturer shall agree are appropriate,
11	(c)	at the time the manufacturer first acquires
12		an ownership interest or assumes operation,
13		the distance between any dealership thus
14		owned or operated and the nearest
15		unaffiliated <u>new</u> motor vehicle dealership
16		trading in the same line-make is not less
17		than seventy (70) miles,
18	(d)	during any period in which the manufacturer
19		has such an ownership interest, the
20		manufacturer has no more than three
21		franchise agreements with new motor vehicle
22		dealers licensed by the Oklahoma Motor
23		Vehicle Commission to do business within the
24		state, and
	I Contraction of the second	

1 (e) prior to January 1, 2000, the factory shall 2 have furnished or made available to prospective new motor vehicle dealers an 3 4 offering-circular offering circular in 5 accordance with the Trade Regulation Rule on Franchising of the Federal Trade Commission, 6 7 and any guidelines and exemptions issued thereunder, which disclose the possibility 8 9 that the factory may from time to time seek 10 to own or acquire, directly or indirectly, 11 ownership interests in retail dealerships; 12 13. Being a factory which directly or indirectly makes 13 available for public disclosure any proprietary information provided 14 to the factory by a new motor vehicle dealer, other than in 15 composite form to new motor vehicle dealers in the same line-make or 16 in response to a subpoena or order of the Commission or a court. 17 Proprietary information includes, but is not limited to, 18 information: 19 derived from monthly financial statements provided to a. 20 the factory, and 21 b. regarding any aspect of the profitability of a 22 particular new motor vehicle dealer; 23 Being a factory which does not provide or direct leads in a 14. 24 fair, equitable and timely manner. Nothing in this paragraph shall

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1 be construed to require a factory to disregard the preference of a
2 consumer in providing or directing a lead;

3 15. Being a factory which used the <u>customer</u> <u>consumer</u> list of a 4 new motor vehicle dealer for the purpose of unfairly competing with 5 dealers;

6 16. Being a factory which prohibits a new motor vehicle dealer
7 from relocating after a written request by such new motor vehicle
8 dealer if:

- 9 a. the facility and the proposed new location satisfies 10 or meets the written reasonable guidelines of the 11 factory. Reasonable guidelines do not include 12 <u>exclusivity or</u> site control unless agreed to as set 13 forth in subparagraphs e f and f g of paragraph 9 of 14 this subsection,
- 15 b. the proposed new location is within the area of 16 responsibility of the new motor vehicle dealer 17 pursuant to Section 578.1 of this title, and 18 the factory has sixty (60) days from receipt of the с. 19 new motor vehicle dealer's relocation request to 20 approve or deny the request. The failure to approve 21 or deny the request within the sixty-day time frame 22 shall constitute approval of the request; 23 Being a factory which prohibits a new motor vehicle dealer 17. 24 from adding additional line-makes to its existing facility, if,

1 after adding the additional line-makes, the facility satisfies the 2 written reasonable capitalization standards and facility guidelines 3 of each factory. Reasonable facility guidelines do not include a 4 requirement to maintain <u>exclusivity or</u> site control unless agreed to 5 by the dealer as set forth in subparagraphs e f and f g of paragraph 6 9 of this subsection;

7 Being a factory that increases prices of new motor vehicles 18. which the new motor vehicle dealer had ordered for retail consumers 8 9 and notified the factory prior to the new motor vehicle dealer's receipt of the written official price increase notification. A 10 11 sales contract signed by a retail consumer accompanied with proof of order submission to the factory shall constitute evidence of each 12 13 such order, provided that the vehicle is in fact delivered to the 14 customer consumer. Price differences applicable to new models or 15 series motor vehicles at the time of the introduction of new models 16 or series shall not be considered a price increase for purposes of 17 this paragraph. Price changes caused by any of the following shall 18 not be subject to the provisions of this paragraph:

a. the addition to a motor vehicle of required or
optional equipment pursuant to state or federal law,
b. revaluation of the United States dollar in the case of
foreign-made vehicles or components, or
c. an increase in transportation charges due to increased
rates imposed by common or contract carriers;

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1 19. Being a factory that requires a new motor vehicle dealer to 2 participate monetarily in an advertising campaign or contest, or 3 purchase any promotional materials, showroom or other display 4 decoration or materials at the expense of the new motor vehicle 5 dealer without consent of the <u>new motor vehicle</u> dealer, which 6 consent shall not be unreasonably withheld;

7 20. Being a factory that denies any new motor vehicle dealer 8 the right of free association with any other new motor vehicle 9 dealer for any lawful purpose, unless otherwise permitted by this 10 chapter; or

11 21. Being a factory that requires a new motor vehicle dealer to 12 sell, offer to sell or sell exclusively an extended service 13 contract, extended maintenance plan or similar product, such as gap 14 products offered, endorsed or sponsored by the factory by the 15 following means:

a. by an act or statement from the factory that will in
any manner adversely impact the <u>new motor vehicle</u>
dealer,

b. by measuring the <u>new motor vehicle</u> dealer's
performance under the franchise based on the sale of
extended service contracts, extended maintenance plans
or similar products offered, endorsed or sponsored by
the manufacturer or distributor.

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1 B. Notwithstanding the terms of any franchise agreement, in the 2 event of a proposed sale or transfer of a dealership, the manufacturer or distributor shall be permitted to exercise a right 3 4 of first refusal to acquire the assets or ownership interest of the 5 dealer of the new motor vehicle dealership, if such sale or transfer is conditioned upon the manufacturer or dealer entering into a 6 7 dealer agreement with the proposed new owner or transferee, only if all the following requirements are met: 8

9 1. To exercise its right of first refusal, the factory must 10 notify the <u>new motor vehicle</u> dealer in writing within sixty (60) 11 days of receipt of the completed proposal for the proposed sale 12 transfer;

13 2. The exercise of the right of first refusal will result in
14 the <u>new motor vehicle</u> dealer and the owner of the dealership
15 receiving the same or greater consideration as they have contracted
16 to receive in connection with the proposed change of ownership or
17 transfer;

18 3. The proposed sale or transfer of the assets of the 19 dealership does not involve the transfer or sale to a member or 20 members of the family of one or more dealer owners, or to a 21 qualified manager or a partnership or corporation controlled by such 22 persons; and

4. The factory agrees to pay the reasonable expenses, including
attorney fees which do not exceed the usual, customary and

1 reasonable fees charged for similar work done for other clients 2 incurred by the proposed new owner and transferee prior to the exercise by the factory of its right of first refusal in negotiating 3 4 and implementing the contract for the proposed sale or transfer of 5 the dealership or dealership assets. Notwithstanding the foregoing, no payment of expenses and attorney fees shall be required if the 6 7 proposed new dealer or transferee has not submitted or caused to be submitted an accounting of those expenses within thirty (30) days of 8 9 receipt of the written request of the factory for such an 10 accounting. The accounting may be requested by a factory before 11 exercising its right of first refusal.

12 C. Nothing in this section shall prohibit, limit, restrict or 13 impose conditions on:

14 1. Business activities, including without limitation the 15 dealings with motor vehicle manufacturers and the representatives 16 and affiliates of motor vehicle manufacturers, of any person that is 17 primarily engaged in the business of short-term, not to exceed 18 twelve (12) months, rental of motor vehicles and industrial and 19 construction equipment and activities incidental to that business, 20 provided that:

21a. any motor vehicle sold by that person is limited to22used motor vehicles that have been previously used23exclusively and regularly by that person in the

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conduct of business and used motor vehicles traded in on motor vehicles sold by that person,

- b. warranty repairs performed by that person on motor
 vehicles are limited to those motor vehicles that it
 <u>the person</u> owns, previously owned or takes in trade,
 and
- c. motor vehicle financing provided by that person to
 retail consumers for motor vehicles is limited to used
 vehicles sold by that person in the conduct of
 business; or

The direct or indirect ownership, affiliation or control of
 a person described in paragraph 1 of this subsection.

13 D. As used in this section:

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14 1. "Substantially relates" means the nature of criminal conduct
 15 for which the person was convicted has a direct bearing on the
 16 fitness or ability to perform one or more of the duties or
 17 responsibilities necessarily related to the occupation; and

18 2. "Poses a reasonable threat" means the nature of criminal 19 conduct for which the person was convicted involved an act or threat 20 of harm against another and has a bearing on the fitness or ability 21 to serve the public or work with others in the occupation.

E. Nothing in this section shall prohibit a manufacturer or
 distributor from requiring a dealer to be in compliance with the
 franchise agreement and authorized to sell a make and model based on

1 applicable reasonable standards and requirements that include, but are not limited to, any facility, technology, or training 2 requirements necessary to sell or service such vehicle, in order to 3 4 be eligible for delivery or allotment of a make or model of a new 5 motor vehicle or an incentive. 6 SECTION 10. AMENDATORY 47 O.S. 2021, Section 565.1, is 7 amended to read as follows: Section 565.1 A. For the purposes of this section, "designated 8 9 successor" means a person who the new motor vehicle dealer has 10 designated to take over operation of the dealership or a legal heir 11 or devisee under the will of a new motor vehicle dealer or under the 12 laws of descent and distribution of this state. 13 B. Notwithstanding the terms of any franchise agreement, and 14 subject to the following conditions contained in paragraphs 1 15 through 5 of this section subsection, any manufacturer or 16 distributor who prevents or refuses to honor the succession to the 17 operation of a dealership by any legal heir or devisee under the 18 will of a new motor vehicle dealer or under the laws of descent and

19 distribution of this state, <u>a designated successor</u>, without good 20 cause or good faith, as defined in this section, shall be subject to 21 the following procedure:

1. Within one hundred twenty (120) days after the death <u>or</u> departure of the new motor vehicle dealer, the manufacturer shall receive a written notice from any legal heir or devisee the dealership of the designated successor who intends to establish a
become the successor dealership operator. If timely notice is not
so received, then this paragraph shall not apply, and any succession
shall be governed solely by the terms of the franchise;

5 2. Within thirty (30) days of receipt of the legal heir's or 6 devisee's dealership's timely written notice, the manufacturer may 7 request, and the legal heir or devisee designated successor shall, 8 within a reasonable time, provide any information which is 9 reasonably necessary for the manufacturer to evaluate the proposed 10 designated successor dealer and dealership, including, but not 11 limited to, applications, proposals for facilities and financing;

3. Within sixty (60) days of receipt of such information, the manufacturer shall approve or disapprove the proposed <u>designated</u> successor <u>dealership</u> <u>dealer</u>, and in case of disapproval shall communicate in writing such disapproval and grounds for disapproval to the <u>legal heir or devisee</u> dealership;

4. Failure of the manufacturer to act in a timely manner with respect to any time period described above shall constitute a waiver of the manufacturer's right to disapprove the proposed succession; and

5. Within ten (10) days of its <u>the dealership's</u> receipt of the manufacturer's notice of disapproval, the legal heir or devisee <u>dealership</u> may file a protest of the manufacturer's decision with the Oklahoma New Motor Vehicle Commission and request a hearing.

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1 Such hearing shall be heard in a substantially similar manner as provided by Section 566 of this title, except that the Commission 2 shall render a final decision within sixty (60) days of the filing 3 4 of the protest. The manufacturer shall have the burden of proof to 5 show that its disapproval was for a good cause and in good faith. Α denial shall not be for good cause and in good faith unless the 6 7 factory establishes that the legal heir or devisee, or the legal heir or devisee's controlling executive management, designated 8 9 successor is not of good moral character or fails to meet the 10 written, reasonable and uniformly applied requirements of the 11 manufacturer or distributor relating to financial qualifications, 12 general business experience, and other requirements relating to 13 prospective franchisees. However, a legal heir that designated 14 successor who is a family member and who is of good moral character 15 in accordance with the factory's reasonable factory qualifications 16 and meets the factory's financial qualifications may rely on 17 controlling executive management that is of good moral character and 18 meets the factory's qualifications for general business experience 19 and other requirements relating to prospective franchises. Any 20 denial of the designated successor based upon a failure to agree to 21 terms other than those contained in the existing franchise 22 agreement, related addendums and agreements, and any written notice 23 provided to the existing dealer prior to the manufacturer's or 24 distributor's receipt of any written notice from the existing dealer

1 of the proposed transfer shall not be considered good cause for such 2 denial. However, any proposed change to the franchise pursuant to written notice from the manufacturer or distributor, to be valid, 3 4 shall be in compliance with existing law. The disapproval by the 5 manufacturer shall be final if the legal heir or devisee dealership fails to file a timely protest of such the disapproval. In the 6 7 event that the Commission finds that the manufacturer's disapproval was not made for good cause, then it shall issue a final order 8 9 requiring the manufacturer to honor the successor designated in the 10 notice sent by the legal heir or devisee dealership.

Notwithstanding anything to the contrary in this section, a new motor vehicle dealer may designate any person as successor by filing a written instrument pursuant to the franchise with the manufacturer during the new motor vehicle dealer's lifetime. In such a case, the written instrument and franchise shall govern the dealership succession.

The suspension, revocation or refusal to issue or renew a license or the imposition of any other penalty by the Commission shall be in addition to any penalty which might be imposed upon any licensee upon judgment or conviction in a court of competent jurisdiction for any violation of the provisions of Sections 561 through 567, 572, 578.1, 579 and 579.1 of this title.

23 SECTION 11. AMENDATORY 47 O.S. 2021, Section 565.2, is 24 amended to read as follows:

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1 Section 565.2 A. Irrespective of the terms, provisions or 2 conditions of any franchise, or the terms or provisions of any waiver, no manufacturer shall terminate, cancel or fail to renew any 3 franchise with a licensed new motor vehicle dealer unless the 4 5 manufacturer has satisfied the notice requirements as provided in this section and has good cause for cancellation, termination or 6 7 nonrenewal. The manufacturer shall not attempt to cancel or fail to renew the franchise agreement of a new motor vehicle dealer in this 8 9 state unfairly and without just provocation or without due regard to the equities of the dealer or without good faith as defined herein. 10 As used herein, "good faith" means the duty of each party to any 11 franchise agreement to act in a fair and equitable manner toward 12 13 each other, with freedom from coercion or intimidation or threats 14 thereof from each other.

B. Irrespective of the terms, provisions or conditions of any franchise, or the terms or provisions of any waiver, good cause shall exist for the purpose of a termination, cancellation, or nonrenewal when:

The new motor vehicle dealer has failed to comply with a
 provision of the franchise, which provision is both reasonable and
 of material significance to the franchise relationship, or the new
 motor vehicle dealer has failed to comply with reasonable
 performance criteria for sales or service established by the

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1 manufacturer, and the <u>new motor vehicle</u> dealer has been notified by 2 written notice from the manufacturer; and

2. The new motor vehicle dealer has received written 3 4 notification of failure to comply with the manufacturer's reasonable 5 sales performance standards, capitalization requirements, facility commitments, business-related equipment acquisitions or other such 6 remediable failings exclusive of those reasons enumerated in 7 paragraph 1 of subsection C of this section, and the new motor 8 9 vehicle dealer has been afforded a reasonable opportunity of not 10 less than six (6) months to comply with such a provision or criteria. 11

12 C. Irrespective of the terms, provisions or conditions of any 13 franchise agreement prior to the termination, cancellation or 14 nonrenewal of any franchise, the manufacturer shall furnish 15 notification of such termination, cancellation or nonrenewal to the 16 new motor vehicle dealer and the Oklahoma <u>New</u> Motor Vehicle 17 Commission as follows:

Not less than ninety (90) days prior to the effective date
 of such the termination, cancellation or nonrenewal unless for a
 cause described in paragraph 2 of this subsection;

21 2. Not less than fifteen (15) days prior to the effective date 22 of such the termination, cancellation or nonrenewal with respect to 23 any of the following:

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- a. insolvency of the new motor vehicle dealer, or the
 filing of any petition by or against the <u>new</u> motor
 vehicle dealer under any bankruptcy or receivership
 law,
- 5 b. failure of the new motor vehicle dealer to conduct its 6 customary sales and service operations during its 7 customary business hours for seven (7) consecutive 8 business days, provided that such failure to conduct 9 business shall not be due to an act of God or 10 circumstances beyond the direct control of the new 11 motor vehicle dealer, or
- 12 c. conviction of the new motor vehicle dealer of any
 13 felony which is punishable by imprisonment or a
 14 violation of the Federal Odometer Act; and

15 3. Not less than one hundred eighty (180) days prior to the 16 effective date of such the termination or cancellation where the 17 manufacturer or distributor is discontinuing the sale of the product 18 line.

The notification required by this subsection shall be by certified mail, return receipt requested, and shall contain a statement of intent to terminate, to cancel or to not renew the franchise, a statement of the reasons for the termination, cancellation or nonrenewal and the date the termination shall take effect.

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1 D. Upon the affected new motor vehicle dealer's receipt of the 2 aforementioned notice of termination, cancellation or nonrenewal, the new motor vehicle dealer shall have the right to file a protest 3 4 of such threatened termination, cancellation or nonrenewal with the Commission within thirty (30) days and request a hearing. 5 Such hearing shall be held within one hundred eighty days (180) of the 6 7 date of the dealer's timely protest in accordance with the provisions of the Administrative Procedures Act, Sections 301 250 8 9 through 326 323 of Title 75 of the Oklahoma Statutes, to determine if the threatened cancellation, termination or nonrenewal of the 10 11 franchise has been for good cause and if the factory has complied 12 with its obligations pursuant to subsections A, B and C of this 13 section and the factory shall have the burden of proof. Either 14 party may request an additional one-hundred-eighty-day extension 15 from the Commission. Approval of the requested extension may not be 16 unreasonably withheld or delayed. If the Commission finds that the 17 threatened cancellation, termination or nonrenewal of the franchise 18 has not been for good cause or violates subsection A, B or C of this 19 section, then it shall issue a final order stating that the 20 threatened termination is wrongful. A factory shall have the right 21 to appeal such order. During the pendency of the hearing and after 22 the decision, the franchise shall remain in full force and effect, 23 including the right to transfer the franchise. If the Commission 24 finds that the threatened cancellation, termination or nonrenewal is

1 for good cause and does not violate subsection A, B or C of this section, the new motor vehicle dealer shall have the right to an 2 appeal. During the pendency of the action, including the final 3 4 decision or appeal, the franchise shall remain in full force and 5 effect, including the right to transfer the franchise. If the new motor vehicle dealer prevails in the threatened termination action, 6 7 the Commission shall award to the new motor vehicle dealer the attorney fees and costs incurred to defend the action. 8

9 E. If the factory prevails in an action to terminate, cancel or 10 not renew any franchise, the new motor vehicle dealer shall be 11 allowed fair and reasonable compensation by the manufacturer for:

12 1. New current and previous model year vehicle inventory which 13 has been acquired from the manufacturer, and which is unused and has 14 not been damaged or altered while in the <u>new motor vehicle</u> dealer's 15 possession;

16 2. Supplies and parts which have been acquired from the 17 manufacturer, for the purpose of this section, limited to any and 18 all supplies and parts that are listed on the current parts price 19 sheet available to the <u>new motor vehicle</u> dealer;

20 3. Equipment and furnishings, provided the new motor vehicle
21 dealer purchased them from the manufacturer or its approved sources;
22 and

4. Special tools, with such fair and reasonable compensation to
be paid by the manufacturer within ninety (90) days of the effective

1 date of the termination, cancellation or nonrenewal, provided the 2 new motor vehicle dealer has clear title to the inventory and other 3 items and is in a position to convey that title to the manufacturer.

- 4 a. For the purposes of paragraph 1 of this subsection,
 5 fair and reasonable compensation shall be no less than
 6 the net acquisition price of the vehicle paid by the
 7 new motor vehicle dealer.
- b. For the purposes of paragraphs 2, 3 and 4 of this
 subsection, fair and reasonable compensation shall be
 the net acquisition price paid by the new motor
 vehicle dealer less a twenty-percent (20%) straightline depreciation for each year following the dealer's
 acquisition of the supplies, parts, equipment,
 furnishings and/or special tools.

F. If a factory prevails in an action to terminate, cancel or not renew any franchise and the new motor vehicle dealer is leasing the dealership facilities, the manufacturer shall pay a reasonable rent to the lessor in accordance with and subject to the provisions of subsection G of this section. Nothing in this section shall be construed to relieve a <u>new motor vehicle</u> dealer of its duty to mitigate damages.

G. 1. Such reasonable rental value shall be paid only to the extent the dealership premises are recognized in the franchise and only if they are:

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1 used solely for performance in accordance with the a. 2 franchise. If the facility is used for the operation of more than one franchise, the reasonable rent shall 3 4 be paid based upon the portion of the facility 5 utilized by the franchise being terminated, canceled or nonrenewed, and 6 7 b. not substantially in excess of facilities recommended by the manufacturer. 8 9 2. If the facilities are owned by the new motor vehicle dealer, within ninety (90) days following the effective date of the 10 termination, cancellation or nonrenewal the manufacturer will 11 12 either: 13 locate a qualified purchaser who will offer to a. 14 purchase the dealership facilities at a reasonable 15 price, 16 b. locate a qualified lessee who will offer to lease the 17 premises for the remaining lease term at the rent set 18 forth in the lease, or 19 failing the foregoing, lease the dealership facilities с. 20 at a reasonable rental value for the portion of the 21 facility that is recognized in the franchise agreement 22 for one (1) year. 23 If the facilities are leased by the new motor vehicle 3.

dealer, within ninety (90) days following the effective date of the

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1 termination, cancellation or nonrenewal the manufacturer will 2 either:

3	a	. locate a tenant or tenants satisfactory to the lessor,
4		who will sublet or assume the balance of the lease,
5	b	. arrange with the lessor for the cancellation of the
6		lease without penalty to the <u>new motor vehicle</u> dealer,
7		or
8	С	. failing the foregoing, lease the dealership facilities
9		at a reasonable rent for the portion of the facility
10		that is recognized in the franchise agreement for one
11		(1) year.
12	4. Th	e manufacturer shall not be obligated to provide

fails to accept a bona fide offer from a prospective 14 a. 15 purchaser, sublessee or assignee, 16 refuses to execute a settlement agreement with the b. 17 lessor if such agreement with the lessor would be 18 without cost to the new motor vehicle dealer, or 19 fails to make written request for assistance under с. 20 this section within ninety (90) days after the 21 effective date of the termination, cancellation or 22 nonrenewal.

assistance under this section if the new motor vehicle dealer:

5. The manufacturer shall be entitled to occupy and use any
space for which it pays rent required by this section.

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1 н. In addition to the repurchase requirements set forth in 2 subsections E and G of this section, in the event the termination or cancellation is the result of a discontinuance of a product line, 3 4 the manufacturer or distributor shall compensate the new motor 5 vehicle dealer in an amount equivalent to the fair market value of 6 the terminated franchise as of the date of immediately preceding the 7 manufacturer's or distributor's announcement or provide the new motor vehicle dealer with a replacement franchise on substantially 8 9 similar terms and conditions as those offered to other same line-10 make dealers. The new motor vehicle dealer may immediately request 11 payment under this provision section following the announcement in 12 exchange for cancelling canceling any further franchise rights, 13 except payments owed to the new motor vehicle dealer in the ordinary 14 course of business, or may request payment under this provision 15 section upon the final termination, cancellation or nonrenewal of 16 the franchise. In either case, payment under this provision section 17 shall be made not later than ninety (90) days after the fair market 18 value is determined. If the factory and new motor vehicle dealer cannot agree on the fair market value of the terminated franchise or 19 20 agree to a process to determine the fair market value, then the 21 factory and new motor vehicle dealer shall utilize a neutral third 22 party third-party mediator to resolve the disagreement.

23 SECTION 12. AMENDATORY 47 O.S. 2021, Section 565.3, is 24 amended to read as follows:

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1 Section 565.3 A. A franchised vehicle dealer proposing a sale, 2 transfer, or assignment of a franchise agreement or the business and assets of a dealership or an interest in a dealership to another 3 4 person, hereinafter transferee, shall notify the manufacturer or 5 distributor whose vehicles the dealer is franchised to sell of the proposed action of the dealer. The manufacturer or distributor may 6 7 make written request to the proposed transferee to submit completed application forms and related information generally utilized by a 8 9 manufacturer to evaluate such a proposal and a copy of all 10 agreements related to the proposed sale, transfer, or assignment.

11 The approval by the manufacturer or distributor of the sale, Β. transfer, or assignment shall not be unreasonably withheld unless 12 13 the proposed transferee is not of good moral character or fails to 14 meet the written, reasonable, and uniformly applied requirements of 15 the manufacturer or distributor relating to prospective franchisees. 16 Approval of the transfer shall not be made contingent upon the 17 transferee meeting unreasonable facility requirements or performance 18 standards, but may be made contingent upon the transferee meeting 19 reasonable written requirements different than those contained in 20 the transferor's franchise agreement and related addendum and 21 agreements, and any written notices provided to the existing dealer 22 prior to the manufacturer's or distributor's receipt of any written 23 notice from the existing dealer of the proposed transfer. However, 24 to be valid, any proposed change to the franchise pursuant to

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1 written notice from the manufacturer or distributor shall be in compliance with existing law. The burden of proof shall be upon the 2 manufacturer or distributor to show good cause existed to withhold 3 approval. The manufacturer or distributor that has made such a 4 5 determination shall send a letter by certified mail to the dealer and the applicant of its refusal to approve the proposal, which 6 7 shall include a statement of the specific grounds for refusal, within sixty (60) days after the later of: 8 9 1. Receipt by the manufacturer or distributor of the notice of

10 the proposed sale, transfer, or assignment; or

2. Receipt by the manufacturer or distributor of the
 information requested from the <u>proposed</u> transferee pursuant to
 subsection A of this section if the manufacturer or distributor has
 requested such information within fifteen (15) days of receipt of
 written notice of the proposed sale, transfer, or assignment.

16 C. Failure of the manufacturer or distributor to send its 17 notice of refusal pursuant to subsection B of this section shall 18 mean that the application for the proposed sale, transfer, or 19 assignment is approved.

D. If the proposed sale, transfer, or assignment is to an
 existing owner's family member or other existing owner, the
 manufacturer or distributor's evaluation of the proposal is limited
 to the written, reasonable, and uniformly applied requirements of
 the manufacturer or distributor relating to good moral character and

1 <u>financial qualifications. Notwithstanding the foregoing, a change</u>
2 <u>in dealer operator shall be addressed pursuant to the provisions of</u>
3 Section 565.1 of this title.

4 E. A dealer dealership or dealership owner receiving notice of 5 refusal of the sale, transfer, or assignment shall have the right to file a protest with the Oklahoma New Motor Vehicle Commission within 6 7 thirty (30) days of receipt of the refusal. A dealer receiving notice that the sale, transfer or assignment is contingent upon the 8 9 transferee meeting facility and/or performance standards shall have 10 the right to file a protest with the Commission within thirty (30) 11 days of receipt of the notice. In the event a protest is filed, the 12 manufacturer or distributor shall have the burden of proof to 13 establish the proposed transferee or the proposed transferee's 14 controlling executive management is not of good moral character or 15 fails to meet the written reasonable and uniformly applied 16 requirements of the manufacturer or distributor relating to 17 prospective franchisees or that the facility requirements are not 18 reasonable based on the reasons set forth in subparagraph d of 19 paragraph 9 of Section 565 of this title different than those 20 contained in the transferor's franchise agreement. 21 F. Notwithstanding any other provision of this section, the

23 Agreement resulting from any completed sale, transfer, or assignment

dealer shall submit a signed copy of the Dealer Sales and Service

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1 of a franchise to the Oklahoma New Motor Vehicle Commission within
2 fifteen (15) business days.

3 SECTION 13. AMENDATORY 47 O.S. 2021, Section 566, is 4 amended to read as follows:

5 Section 566. The Oklahoma New Motor Vehicle Commission may deny any application for license, or suspend or revoke a license issued 6 7 or impose a fine, only after a hearing of which the applicant, or licensee affected, shall be given at least ten (10) days' written 8 9 notice specifying the reason for denying the applicant a license, 10 or, in the case of a revocation or suspension or imposition of a 11 fine, the offenses of which the licensee is charged. Such notices 12 may be served as provided by law for the service of notices, or 13 mailing a copy by registered mail to the last-known residence or 14 business address of such applicant or licensee. The hearing on such 15 charges shall be at such time and place as the Commission may 16 prescribe and the aforementioned notice shall further specify the 17 time and place. If such applicant or licensee is a motor vehicle 18 salesperson, factory representative or distributor representative, 19 the Commission shall in like manner also notify the person, firm, 20 association, corporation or trust with whom he or she is associated, 21 or in whose association he or she is about to enter. The Commission 22 shall have the power to compel the production of all records, papers 23 and other documents which may be deemed relevant to the proceeding 24 bearing upon the complaints. The Commission shall have the power to subpoena and bring before it any person, or take testimony of any such person by deposition, with the same fees and mileage and in the same manner as prescribed in proceedings before courts of the state in civil cases. Any party to such hearing shall have the right to the attendance of witnesses in his behalf upon designating to the Commission the person or persons sought to be subpoenaed.

7 SECTION 14. AMENDATORY 47 O.S. 2021, Section 566.1, is
8 amended to read as follows:

9 Section 566.1 All rulings, orders, decisions, procedures or
10 acts of the Oklahoma <u>New</u> Motor Vehicle Commission shall be subject
11 to the provisions of the Administrative Procedures Act, Sections 301
12 through 326 of Title 75 of the Oklahoma Statutes.

13SECTION 15.AMENDATORY47 O.S. 2021, Section 567, is14amended to read as follows:

15 Section 567. The Oklahoma New Motor Vehicle Commission is 16 hereby authorized, without cost bond or deposit, to institute 17 injunctive actions in courts of competent jurisdiction, in the name 18 of the State of Oklahoma on the relation of the Commission, to 19 enforce the provisions of Sections 561 through 567, 572, 578.1, 579 20 and 579.1 of this title. Any licensee or other person who violates 21 or threatens to violate any provision of this chapter or rule 22 promulgated thereunder or order of the Commission may be enjoined 23 from so doing.

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1SECTION 16.AMENDATORY47 O.S. 2021, Section 576, is2amended to read as follows:

Section 576. There is hereby created a petty cash fund not to
exceed One Hundred Dollars (\$100.00) for the Oklahoma <u>New</u> Motor
Vehicle Commission, which may be expended for small authorized
expenses of the Commission.

7 SECTION 17. AMENDATORY 47 O.S. 2021, Section 578.1, is
8 amended to read as follows:

9 Section 578.1 A. Notwithstanding the terms of a franchise and notwithstanding the terms of a waiver, if a factory intends or 10 11 proposes to enter into a franchise to establish an additional new 12 motor vehicle dealer or to relocate an existing new motor vehicle 13 dealer within or into a relevant market area in which the same line-14 make of motor vehicle is currently represented, the factory shall 15 provide at least sixty (60) days advance written notice to the 16 Commission and to each new motor vehicle dealer of the same line-17 make in the relevant market area, of the intention of the factory to 18 establish an additional new motor vehicle dealer or to relocate an 19 existing new motor vehicle dealer within or into the relevant market 20 area. For purposes of this section, the "relevant market area" 21 means the area within a radius of fifteen (15) miles of around the 22 site of the proposed new motor vehicle dealership measured from the 23 property boundary of the primary dealership property. The notice

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1 shall be sent by certified mail to each party and shall include the 2 following information:

3 1. The specific location at which the additional or relocated 4 new motor vehicle dealer will be established;

5 2. The date on or after which the additional or relocated <u>new</u>
6 motor vehicle <u>dealer</u> intends to commence business at the proposed
7 location;

3. The identity of all <u>new</u> motor vehicle dealers who are
9 franchised to sell the same line-make vehicles as the proposed <u>new</u>
10 <u>motor vehicle</u> dealer and who have licensed locations within the
11 relevant market area;

12 4. The names and addresses of the person intended to be 13 franchised as the proposed additional or relocated <u>new</u> motor vehicle 14 dealership, the principal investors in the proposed additional or 15 relocated <u>new</u> motor vehicle dealership, and the proposed dealer 16 operator of the proposed additional or relocated <u>new</u> motor vehicle 17 dealership; and

18 5. The specific grounds or reasons for the proposed
19 establishment of an additional <u>new</u> motor vehicle dealer or
20 relocation of an existing new motor vehicle dealer.

B. This section does not apply The notice provisions and
 hearing opportunities prescribed in subsection A of this section
 shall not apply if any of the following are true:

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1 1. To the relocation of an existing new motor vehicle dealer 2 within the relevant market area of that dealer; provided, that the 3 relocation not be at a site within ten (10) miles of a licensed new 4 motor vehicle dealer for the same line-make of motor vehicle;

5 2. To a proposed additional new motor vehicle dealer which is 6 to be established at or within two (2) miles of a location at which 7 a former licensed new motor vehicle dealer for the same line-make of 8 new motor vehicle had ceased operating within the previous two (2) 9 years;

3. To the relocation of an existing new motor vehicle dealer within two (2) miles of the existing site of the new motor vehicle dealership; or

4. To the relocation of an existing new motor vehicle dealer if
the proposed site of the relocated new motor vehicle dealership is
farther away from all other new motor vehicle dealers of the same
line-make in that relevant market area.

17 C. Within thirty (30) days after receipt of the notice, or 18 within thirty (30) days after the end of an appeal procedure 19 provided by the factory, whichever is greater, a new motor vehicle 20 dealer so notified or entitled to notice may file a petition with 21 the Commission protesting the proposed establishment or relocation. 22 The petition shall contain a short statement setting forth the 23 reasons for the objection of the new motor vehicle dealer to the 24 proposed establishment or relocation. Upon filing of a protest, the

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1 Commission shall promptly notify the factory that a timely protest has been filed and shall schedule a hearing, which shall be held 2 within one hundred twenty (120) days of the filing of a timely 3 4 The factory shall not establish or relocate the new motor protest. 5 vehicle dealer until the Commission has held a hearing and has determined that there is good cause for permitting the proposed 6 7 establishment or relocation. When more than one protest is filed against the establishment or relocation of the same dealer, the 8 9 Commission shall consolidate the hearings to expedite disposition of 10 the matter.

D. The burden of proof to establish that good cause exists for permitting the proposed establishment of a new motor vehicle dealer or relocating an existing new motor vehicle dealership shall be on the applicant who seeks to establish a new motor vehicle dealership or the relocation of an existing new motor vehicle dealership.

16 SECTION 18. AMENDATORY 47 O.S. 2021, Section 579, is 17 amended to read as follows:

Section 579. In determining whether good cause has been established for permitting the proposed establishment or relocation of an additional franchise for the same line-make, the Oklahoma <u>New</u> Motor Vehicle Commission shall take into consideration, and must be persuaded, that good cause exists for entering into or relocating an additional franchise for the same line-make by the greater weight of facts and the existing circumstances, including, but not limited to:

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Permanency of the investment of the proposed dealership;
 Effect on the retail new motor vehicle business and the
 consuming public in the relevant market area;

3. Whether it is injurious to the public welfare for an
additional new motor vehicle dealership to be established;

4. Whether the new motor vehicle dealers of the same line-make
in that relevant market area are providing adequate competition and
convenient consumer care for the motor vehicle sales and service
facilities, equipment, supply of motor vehicle parts, and qualified
service personnel; and

5. Whether the establishment of an additional new motor vehicle dealership would increase competition, and therefore be in the public interest.

14SECTION 19.AMENDATORY47 O.S. 2021, Section 580.2, is15amended to read as follows:

16 Section 580.2 During the time a person is operating a motor 17 vehicle with the express or implied permission of an authorized a 18 new motor vehicle dealer, as defined in Section 562 of this title, 19 such person's motor vehicle liability policy shall have primary 20 coverage with the motor vehicle liability policy of the new motor 21 vehicle dealer having secondary coverage until the vehicle is 22 returned. As used herein, "motor vehicle liability policy" means 23 motor vehicle insurance against legal liability for the death, 24 injury, or disability of any human being, or for damage to real or

1 personal property. The motor vehicle liability policy of any person 2 who has been loaned a vehicle by a new motor vehicle dealer pursuant to the terms of this section shall provide primary coverage for any 3 4 death or injury of any human being or for any real or personal 5 property damage, including damage to the loaned vehicle, with the motor vehicle insurance policy of the new motor vehicle dealer 6 7 having secondary coverage for any death or injury of any human being or for any real or personal property damage, including damage to the 8 9 loaned vehicle. The change in financial responsibility shall be 10 evidenced by a release signed by the person operating the vehicle 11 with the express or implied permission of the new motor vehicle dealer with the release to be returned to the person upon the return 12 13 of the motor vehicle to the new motor vehicle dealer. The motor 14 vehicle liability policy of such person shall meet the minimum 15 financial responsibility requirements found in Section 7-324 of this 16 title.

This section shall apply only to the loan of a motor vehicle by an authorized <u>a new</u> motor vehicle dealer which loan occurs without financial remuneration in the form of a fee or lease charge.

20SECTION 20.AMENDATORY47 O.S. 2021, Section 583, as21amended by Section 3, Chapter 107, O.S.L. 2022 (47 O.S. Supp. 2022,22Section 583), is amended to read as follows:

23 Section 583. A. 1. It shall be unlawful and constitute a 24 misdemeanor for any person to engage in business as, or serve in the

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capacity of, or act as a used motor vehicle dealer, wholesale used motor vehicle dealer, manufactured home dealer, restricted manufactured home park dealer, manufactured home installer, or manufactured home manufacturer selling directly to a licensed manufactured home dealer in this state without first obtaining a license or following other requirements therefor as provided in this section.

2. Any person engaging, acting, or serving in the 8 a. 9 capacity of a used motor vehicle dealer, a manufactured home dealer, restricted manufactured home 10 11 park dealer, a manufactured home installer, or a 12 manufactured home manufacturer, or having more than 13 one place where any such business, or combination of 14 businesses, is carried on or conducted shall be 15 required to obtain and hold a current license for each 16 such business, in which engaged. 17 b. If after a hearing in accordance with the provisions

18of Section 585 of this title, the Oklahoma Used Motor19Vehicle, Dismantler, and Manufactured Housing20Commission shall find any person installing a mobile21or manufactured home to be in violation of any of the22provisions of this act, such person may be subject to23an administrative fine of not more than Five Hundred24Dollars (\$500.00) for each violation. Each day a

1 person is in violation of this act may constitute a 2 separate violation. All administrative fines collected pursuant to the provisions of this 3 4 subparagraph shall be deposited in the fund established in Section 582 of this title. 5 Administrative fines imposed pursuant to this 6 7 subparagraph may be enforceable in the district courts of this state. 8

9 3. Any person, except persons penalized by administrative fine, violating the provisions of this section shall, upon conviction, be 10 11 punished by a fine not to exceed Five Hundred Dollars (\$500.00). A 12 second or subsequent conviction shall be punished by a fine not to 13 exceed One Thousand Dollars (\$1,000.00); provided that each day such 14 unlicensed person violates this section shall constitute a separate 15 offense, and any vehicle involved in a violation of this subsection 16 shall be considered a separate offense.

17 Β. 1. Applications for licenses required to be obtained under 18 the provisions of the Oklahoma Used Motor Vehicle, Dismantler, and 19 Manufactured Housing Commission shall be verified by the oath or 20 affirmation of the applicant and shall be on forms prescribed by the 21 Commission and furnished to the applicants, and shall contain such 22 information as the Commission deems necessary to enable it to fully 23 determine the qualifications and eligibility of the several 24 applicants to receive the license or licenses applied for. The

Commission shall require in the application, or otherwise,
 information relating to:

3	a.	the applicant's financial standing,
4	b.	the applicant's business integrity,
5	с.	whether the applicant has an established place of
6		business and is engaged in the pursuit, avocation, or
7		business for which a license, or licenses, is applied
8		for,
9	d.	whether the applicant is able to properly conduct the
10		business for which a license, or licenses, is applied
11		for, and
10		

e. such other pertinent information consistent with the
safeguarding of the public interest and the public
welfare.

15 2. All applications for license or licenses shall be
16 accompanied by the appropriate fee or fees in accordance with the
17 schedule hereinafter provided. In the event any application is
18 denied and the license applied for is not issued, the entire license
19 fee shall be returned to the applicant.

3. All bonds and licenses issued under the provisions of this
act shall expire on December 31, following the date of issue and
shall be nontransferable. All applications for renewal of licenses
shall be submitted by November 1 of each year of expiration, and
licenses for completed renewals received by November 1 shall be

1 issued by January 10. If applications have not been made for renewal of licenses, such licenses shall expire on December 31 and 2 it shall be illegal for any person to represent himself or herself 3 4 and act as a dealer thereafter. Tag agents shall be notified not to accept dealers' titles until such time as licenses have been issued. 5 Beginning January 1, 2016, all licenses shall be issued for a period 6 7 of two (2) years and the appropriate fees shall be assessed. The Commission shall adopt rules necessary to implement the two-year 8 9 licensing provisions.

4. A certificate of registration shall permit the registered
 person to engage in the activities of a used motor vehicle
 salesperson. A salesperson shall be deemed to be temporarily
 approved and allowed to sell vehicles when applications and fees are
 on file with the Commission.

15 C. The schedule of license and inspection fees to be charged 16 and received by the Commission for the licenses and inspections 17 issued hereunder shall be as follows:

18 1. For each used motor vehicle dealer's license and each 19 wholesale used motor vehicle dealer's license, Six Hundred Dollars 20 (\$600.00). If a used motor vehicle dealer or a wholesale used motor 21 vehicle dealer has once been licensed by the Commission in the 22 classification for which he or she applies for a renewal of the 23 license, the fee for each subsequent renewal shall be Three Hundred 24 Dollars (\$300.00); provided, if an applicant holds a license to

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1 conduct business as an automotive dismantler and parts recycler 2 issued pursuant to Section 591.1 et seq. of this title, the initial fee shall be Two Hundred Dollars (\$200.00) and the renewal fee shall 3 4 be Two Hundred Dollars (\$200.00). If an applicant is applying 5 simultaneously for a license under this paragraph and a license under paragraph 1 of Section 591.5 of this title, the initial 6 7 application fee shall be Four Hundred Dollars (\$400.00). For the reinstatement of a used motor vehicle dealer's license after 8 9 revocation for cancellation or expiration of insurance pursuant to 10 subsection F of this section, the fee shall be Two Hundred Dollars 11 (\$200.00);

12 2. For a used motor vehicle dealer's license, for each place of 13 business in addition to the principal place of business, Two Hundred 14 Dollars (\$200.00);

3. For each holder who possesses a valid new motor vehicle dealer's license from the Oklahoma <u>New Motor Vehicle Commission</u>, Two Hundred Dollars (\$200.00) shall be the initial fee for a used motor vehicle license and the fee for each subsequent renewal shall be Two Hundred Dollars (\$200.00);

4. a. For each manufactured home dealer's license or a
restricted manufactured home park dealer's license,
Six Hundred Dollars (\$600.00), and for each place of
business in addition to the principal place of
business, Four Hundred Dollars (\$400.00), and

1	b.	For each renewal of a manufactured home dealer's			
2		license or a restricted manufactured home park			
3		dealer's license, and renewal for each place of			
4		business in addition to the principal place of			
5		<pre>business, Three Hundred Dollars (\$300.00);</pre>			
6	5. a.	For each manufactured home installer's license, Four			
7		Hundred Dollars (\$400.00), and			
8	b.	For each renewal of a manufactured home installer's			
9		license, Four Hundred Dollars (\$400.00);			
10	6. a.	For each manufactured home manufacturer selling			
11		directly to a licensed manufactured home dealer in			
12		this state, One Thousand Five Hundred Dollars			
13		(\$1,500.00), and			
14	b.	For each renewal of a manufactured home manufacturer's			
15		license, One Thousand Five Hundred Dollars			
16		(\$1,500.00);			
17	7. Any m	nanufactured home manufacturer who sells a new			
18	manufactured home to be shipped to or sited in the State of Oklahoma				
19	shall pay an installation inspection fee of Seventy-five Dollars				
20	(\$75.00) for each new single-wide manufactured home and One Hundred				
21	Twenty-five Dollars (\$125.00) for each new multi-floor manufactured				
22	home; and				
23	8. A used manufactured home inspection fee of Seventy-five				
24	Dollars (\$75.	00) shall be paid by the installer at or before the			

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1 time of installation of any used manufactured home sited and 2 installed in the State of Oklahoma.

The license issued to each used motor vehicle dealer, 3 D. 1. 4 each wholesale used motor vehicle dealer, each restricted 5 manufactured home park dealer and each manufactured home dealer shall specify the location of the place of business. If the 6 7 business location is changed, the Oklahoma Used Motor Vehicle, Dismantler, and Manufactured Housing Commission shall be notified 8 9 immediately of the change and the Commission may endorse the change 10 of location on the license. The fee for a change of location shall 11 be One Hundred Dollars (\$100.00), and the fee for a change of name, 12 Twenty-five Dollars (\$25.00). The license of each licensee shall be 13 posted in a conspicuous place in the place or places of business of 14 the licensee.

15 The license issued to each manufactured home installer and 2. 16 each manufactured home manufacturer shall specify the location of 17 the place of business. If the business location is changed, the 18 Oklahoma Used Motor Vehicle, Dismantler, and Manufactured Housing 19 Commission shall be notified immediately of the change and the 20 Commission may endorse the change of location on the license without 21 charge. The license of each licensee shall be posted in a 22 conspicuous place in the place or places of business of the 23 licensee.

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3. Every manufactured home installer shall have the license available for inspection at the primary place of business of the licensee. This license shall be valid for the licensee and all of the employees of the licensee. Any person who is not an employee of the licensee must obtain a separate manufactured home installer license regardless of whether such person is acting in the capacity of a contractor or subcontractor.

1. a. Each applicant for a used motor vehicle dealer's 8 Е. 9 license shall procure and file with the Commission a good and sufficient bond in the amount of Twenty-five 10 11 Thousand Dollars (\$25,000.00). Each new applicant for 12 a used motor vehicle dealer's license for the purpose 13 of conducting a used motor vehicle auction shall 14 procure and file with the Commission a good and 15 sufficient bond in the amount of Fifty Thousand 16 Dollars (\$50,000.00). An applicant who intends to 17 conduct a used motor vehicle auction who provides 18 proof that the applicant has check and title insurance 19 in an amount not less than Fifty Thousand Dollars 20 (\$50,000.00) shall only be required to have a bond in 21 the amount of Twenty-five Thousand Dollars 22 (\$25,000.00).

23 b. Each new applicant for a used motor vehicle dealer24 license for the purpose of conducting a used motor

vehicle business which will consist primarily of nonauction consignment sales which are projected to equal Five Hundred Thousand Dollars (\$500,000.00) or more in gross annual sales shall procure and file with the Commission a good and sufficient bond in the amount of Fifty Thousand Dollars (\$50,000.00). The Commission shall prescribe by rule the method of operation of the non-auction consignment dealer in order to properly protect the interests of all parties to the transaction and to provide sanctions against dealers who fail to comply with the rules.

- 12 c. Each applicant for a wholesale used motor vehicle 13 dealer's license shall procure and file with the 14 Commission a good and sufficient bond in the amount of 15 Twenty-five Thousand Dollars (\$25,000.00).
- 16 d. Any used motor vehicle dealer who, for the purpose of 17 being a rebuilder, applies for a rebuilder 18 certificate, as provided in Section 591.5 of this 19 title, whether as a new application or renewal, shall 20 procure and file with the Commission a good and 21 sufficient bond in the amount of Fifteen Thousand 22 Dollars (\$15,000.00), in addition to any other bonds 23 required.
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e. Each applicant for a manufactured home dealer's
license or a restricted manufactured home park
dealer's license shall procure and file with the
Commission a good and sufficient bond in the amount of
Thirty Thousand Dollars (\$30,000.00).

f. Each manufactured home manufacturing facility selling 6 7 directly to a licensed manufactured home dealer or restricted manufactured home park dealer in this state 8 9 shall procure and file with the Commission a good and 10 sufficient bond in the amount of Thirty Thousand 11 Dollars (\$30,000.00). In addition to all other 12 conditions and requirements set forth herein, the bond 13 shall require the availability of prompt and full 14 warranty service by the manufacturer to comply with 15 all warranties expressed or implied in connection with 16 each manufactured home which is manufactured for 17 resale or use in this state. A manufacturer may not 18 sell, exchange, or lease-purchase with an option to 19 own in any form a manufactured home to a person in 20 this state directly or indirectly through a 21 distributor or third party who is not a licensed 22 manufactured home dealer or a restricted manufactured 23 home park dealer.

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1 The bond shall be approved as to form by the Attorney q. 2 General and conditioned that the applicant shall not practice fraud, make any fraudulent representation, or 3 4 violate any of the provisions of this act in the 5 conduct of the business for which the applicant is licensed. One of the purposes of the bond is to 6 7 provide reimbursement for any loss or damage suffered by any person by reason of issuance of a certificate 8 9 of title by a used motor vehicle dealer, a wholesale used motor vehicle dealer, a restricted manufactured 10 11 home park dealer or a manufactured home dealer.

12 2. The bonds as required by this section shall be maintained 13 throughout the period of licensure. Should the bond be canceled for 14 any reason, the license shall be revoked as of the date of 15 cancellation unless a new bond is furnished prior to such date.

F. Any used motor vehicle dealer or wholesale used motor vehicle dealer is required to furnish and keep in force a minimum of Twenty-five Thousand Dollars (\$25,000.00) of single liability insurance coverage on all vehicles offered for sale or used in any other capacity in demonstrating or utilizing the streets and roadways in accordance with the financial responsibility laws of this state.

G. Any manufactured home dealer or restricted manufactured homepark dealer is required to furnish and keep in force a minimum of

One Hundred Thousand Dollars (\$100,000.00) of garage liability or
 general liability with products and completed operations insurance
 coverage.

H. Any manufactured home installer is required to furnish and
keep in force a minimum of Twenty-five Thousand Dollars (\$25,000.00)
of general liability with products and completed operations
insurance coverage.

8 SECTION 21. AMENDATORY 47 O.S. 2021, Section 583.1, as 9 amended by Section 4, Chapter 107, O.S.L. 2022 (47 O.S. Supp. 2022, 10 Section 583.1), is amended to read as follows:

11 Section 583.1 A. It shall be punishable by an administrative fine not to exceed Five Hundred Dollars (\$500.00) for any person, 12 13 firm, association, corporation or trust to engage in business as, or 14 serve in the capacity of, a used motor vehicle salesperson in this 15 state without first obtaining a certificate of registration with the 16 Oklahoma Used Motor Vehicle, Dismantler, and Manufactured Housing 17 Commission. However, a person may sell used motor vehicles without 18 obtaining a separate used motor vehicle salesperson's certificate of 19 registration if the person has a certificate of registration from 20 the Oklahoma New Motor Vehicle Commission to sell new or unused 21 motor vehicles at a new motor vehicle dealer's licensed franchise 22 location which also sells used vehicles; provided, such a person 23 shall only be authorized to sell used motor vehicles for the dealer 24 at the new motor vehicle dealer's licensed franchise location and to

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1 represent the new motor vehicle dealer at used motor vehicle 2 auctions. The cost of the registration for each salesperson shall be Fifty Dollars (\$50.00) to be renewed biennially and, for a 3 transfer, Twenty-five Dollars (\$25.00). The cost of registration is 4 5 to be borne by the employing entity of the salesperson. The Oklahoma Used Motor Vehicle, Dismantler, and Manufactured Housing 6 7 Commission shall promulgate rules and procedures necessary for the implementation and creation of a registry of salespersons and the 8 issuance of certificates of registration. 9

10 It shall be punishable by an administrative fine not to Β. 11 exceed Five Hundred Dollars (\$500.00) for any person, firm, 12 association, corporation or trust to engage in business as, or serve 13 in the capacity of, a manufactured home salesperson in this state 14 without first obtaining a certificate of registration with the Oklahoma Used Motor Vehicle, Dismantler, and Manufactured Housing 15 16 Commission. The cost of the registration for each salesperson shall 17 be Fifty Dollars (\$50.00) to be renewed biennially and, for a 18 transfer, Twenty-five Dollars (\$25.00). The cost of registration is 19 to be borne by the employing entity of the salesperson. The 20 Commission shall promulgate rules and procedures necessary for the 21 implementation and creation of a registry of salespersons and the 22 issuance of certificates of registration.

23 SECTION 22. AMENDATORY 47 O.S. 2021, Section 596.1, is 24 amended to read as follows:

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Section 596.1 As used in this act:

1. "Area of sales responsibility" means a geographical area
 agreed to by a dealer and the manufacturer in a dealer agreement in
 which the dealer has the exclusive right to display or sell the new
 recreational vehicles of a manufacturer of a particular line-make to
 the public;

7 2. "Camping trailer" means a vehicular unit that is mounted on 8 wheels and constructed with collapsible partial side walls that fold 9 for towing by another vehicle and unfold at the campsite to provide 10 temporary living quarters for recreational, camping or travel use;

11 3. <u>"Commission" means the Oklahoma New Motor Vehicle</u> 12 Commission;

13 <u>4.</u> "Dealer" means any person, firm, corporation, or business 14 entity licensed or required to be licensed pursuant to the 15 provisions of this act to sell new recreational vehicles;

16 4. <u>5.</u> "Dealer agreement" means a written agreement or contract 17 entered into between a manufacturer and a dealer that establishes 18 the legal rights and obligations of the parties to that agreement or 19 contract and pursuant to which the dealer is authorized to sell new 20 recreational vehicles manufactured or distributed by the 21 manufacturer;

22 <u>5. 6.</u> "Established place of business" means a permanently 23 enclosed building or structure, easily accessible to the public, 24 with a paved or graveled lot for customer parking and for the

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1 showing and storage of vehicles. Established place of business 2 shall not mean tents, temporary stands, lots, or other temporary quarters. The established place of business shall have a sign 3 visible from the outside of the business which identifies the 4 5 recreational vehicle dealership. The established place of business shall have an indoor office with public areas sufficient to conduct 6 7 sales transactions with customers and have restroom facilities available for the public. The established place of business shall 8 9 include a service and parts area, separated from the public areas, equipped with tools, equipment, and replacement parts necessary for 10 11 reasonably expected warranty and service needs;

12 6. 7. "Factory campaign" means an effort by a warrantor to 13 contact recreational vehicle owners or recreational vehicle dealers 14 in order to address an issue concerning a recreational vehicle 15 problem, defective part or equipment;

16 7.8. "Factory representative" means any officer or agent 17 engaged as a representative of a manufacturer of recreational 18 vehicles or a factory branch for the purpose of making or promoting 19 the sale of recreational vehicles of the manufacturer or for 20 supervising or contacting dealers or prospective dealers of the 21 manufacturer;

22 8. 9. "Family member" means any of the following:
23 a. a spouse of an individual,

24

- b. a child, grandchild, parent, sibling, niece, or nephew
 of an individual, or
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c. the spouse of a child, grandchild, parent, sibling, niece, or nephew of an individual;

5 9. 10. "Fifth wheel trailer" means a vehicular unit mounted on wheels that is designed to provide temporary living quarters for 6 7 recreational, camping or travel use of such size and weight as to not require a special highway movement permit and is designed to be 8 9 towed by a motorized vehicle that contains a towing mechanism that 10 is mounted above or forward of the rear axle of the tow vehicle; 11 10. 11. "Line-make" means a specific series of recreational 12 vehicle products that meet all of the following:

- a. are identified by a common series trade name or
 trademark,
- b. are targeted to a particular market segment based on
 the decor, features, equipment, size, weight, and
 price range,
- 18 c. have dimensions and interior floor plans that
 19 distinguish the recreational vehicles from
 20 recreational vehicles that have substantially the same
 21 decor, features, equipment, weight, and price,
 22 d. belong to a single, distinct classification of
 23 recreational vehicle product type that has a
- 24

1 substantial degree of commonality in the construction 2 of the chassis, frame, and body, and are authorized for sale by the dealer in the dealer 3 e. 4 agreement; 5 11. 12. "Manufacturer" means a person that manufactures or wholesales recreational vehicles or that distributes or wholesales 6 7 recreational vehicles to dealers; 12. 13. "Motor home" means a motorized, vehicular unit designed 8 9 to provide temporary living quarters for recreational, camping or 10 travel use; 13. "OMVC" means the Oklahoma Motor Vehicle Commission; 11 12 14. "Person" means an individual, partnership, corporation, 13 limited liability company, association, trust, estate, or other 14 legal entity; 15. "Proprietary part" means a recreational vehicle part 15 16 manufactured by or for a manufacturer and sold exclusively by a 17 manufacturer; 18 16. "Recreational vehicle" means a vehicle that: 19 is primarily designed as a vehicle that also provides a. 20 temporary living quarters for noncommercial, 21 recreational or camping use, 22 is built to the standards of the National Fire b. 23 Protection Association for recreational vehicles, 24

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1	c. has its own motive power or is mounted on or towed by
2	another vehicle,
3	d. is regulated by the National Highway Traffic Safety
4	Administration as a vehicle or vehicle equipment,
5	e. does not require a special highway use permit for
6	operation on the highways, and
7	f. an individual can easily transport and set up on a
8	daily basis.
9	Recreational vehicles includes motor homes, travel trailers,
10	fifth wheel travel trailers, folding camping trailers and truck
11	campers;
12	17. "Recreational vehicle salesperson" means any person who,
13	for gain or compensation of any kind, either directly or indirectly,
14	regularly or occasionally, by any form of agreement or arrangement,
15	sells or negotiates for the sale of any new recreational vehicle for
16	any new recreational vehicle dealer to any one or more third
17	parties;
18	18. "Transient customer" means a person who:
19	a. owns a recreational vehicle,
20	b. is temporarily traveling through the area of sales
21	responsibility of a dealer,
22	c. engages the dealer to perform service work on that
23	recreational vehicle, and
24	

1 d. requires repairs that relate to the safe operations of 2 that recreational vehicle or, if not undertaken, are 3 of a nature that would render that recreational 4 vehicle unusable;

5 19. "Travel trailer" means a vehicular unit mounted on wheels 6 that is designed to provide temporary living quarters for 7 recreational, camping or travel use of such size and weight as to 8 not require a special highway movement permit when towed by a 9 motorized vehicle;

10 20. "Truck camper" means a portable unit that is constructed to 11 provide temporary living quarters for recreational, camping or 12 travel use and consists of a roof, floor and sides and is designed 13 to be loaded onto and unloaded from the back of a pickup truck; and

14 21. "Warrantor" means a manufacturer or any other person that 15 provides a warranty to the consumer in connection with a new 16 recreational vehicle or parts, accessories, or components of a new 17 recreational vehicle. The term does not include a person that 18 provides a service contract, mechanical or other insurance, or an 19 extended warranty sold for separate consideration by a dealer or 20 other person not controlled by a warrantor.

21 SECTION 23. AMENDATORY 47 O.S. 2021, Section 596.2, is 22 amended to read as follows:

23 Section 596.2 A. It shall be unlawful for any person, firm,
24 association, corporation or trust to engage in business as, or serve

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1 in the capacity of, or act as a new recreational vehicle dealer, new 2 recreational vehicle manufacturer, new recreational vehicle factory 3 representative or new recreational vehicle salesperson in this state 4 without first obtaining a license or salesperson registration as 5 provided for by law.

B. The Oklahoma <u>New</u> Motor Vehicle Commission (OMVC) shall issue
new recreational vehicle dealer, manufacturer and factory
representative licenses and recreational vehicle salesperson
registrations upon application. The Commission shall promulgate
rules and forms to implement and enforce the provisions of this
section.

12 C. The schedule of license fees and salesperson registration 13 fees to be charged and received by the Oklahoma Motor Vehicle 14 Commission for the licenses issued hereunder shall be as follows:

15 1. For each manufacturer or distributor of new recreational 16 vehicles, an initial fee of Four Hundred Dollars (\$400.00) with an 17 annual renewal fee of Three Hundred Dollars (\$300.00);

18 2. For each factory representative, an initial fee of One 19 Hundred Dollars (\$100.00) with an annual renewal fee of One Hundred 20 Dollars (\$100.00);

3. For each new motor home dealer, an initial fee of Three Hundred Dollars (\$300.00) per franchise sold at each licensed location with an annual renewal fee of One Hundred Dollars (\$100.00) per franchise sold at each licensed location;

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4. For each fifth wheel trailer, travel trailer, camping
 trailer and truck camper dealer, an initial fee of Three Hundred
 Dollars (\$300.00) per manufacturer represented at each licensed
 location with an annual renewal fee of One Hundred Dollars (\$100.00)
 per manufacturer represented at each location; and

5. For each salesperson registration, an initial fee of Twentyfive Dollars (\$25.00) with an annual renewal fee of Twenty-five
Dollars (\$25.00).

9 D. A manufacturer shall not sell or display for sale a 10 recreational vehicle in this state except to a dealer or through a 11 dealer that is licensed by the Commission to sell recreational 12 vehicles in the State of Oklahoma. The manufacturer shall also be 13 required to have a dealer agreement with the dealer that meets the 14 requirements of the Recreational Vehicle Franchise Act and is signed 15 by both parties.

16 A dealer shall not sell or display for sale a new Ε. recreational vehicle in this state unless the dealer is licensed by 17 18 the Commission to sell recreational vehicles in the State of 19 Oklahoma. The dealer shall also be required to have a dealer 20 agreement with the manufacturer of the recreational vehicle that 21 meets the requirements of this act and is signed by both parties. 22 47 O.S. 2021, Section 596.3, is SECTION 24. AMENDATORY 23 amended to read as follows:

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Section 596.3 A. All of the following conditions shall apply
 to the area of sales responsibility of a dealer included in a dealer
 agreement between a manufacturer and a dealer:

The manufacturer shall designate in the dealer agreement the
 area of sales responsibility exclusively assigned to the dealer;

6 2. The manufacturer shall not change the area of sales
7 responsibility of a dealer or establish another dealer for the same
8 line-make in that area during the term of the dealer agreement; and

9 3. The area of sales responsibility may not be reviewed or
10 changed without the consent of both parties until one (1) year after
11 the execution of the dealer agreement.

B. A dealer may not conduct sales activity or display for sale recreational vehicles outside of its designated area of sales responsibility.

15 C. A dealer may sell off-premise within the area of sales 16 responsibility of the dealer under the following circumstances:

17 1. At sanctioned recreational vehicle shows where the sales 18 event is held off-premise and at least sixty-seven percent (67%) of 19 the recreational vehicle dealers that are located within a sixty-20 mile radius of the location of the show participate in the show. A 21 sanctioned recreational vehicle show may be held only under the 22 following conditions:

a. the sponsoring entity of the sales event shall obtain
a permit from the OMVC Oklahoma New Motor Vehicle

1Commission at the rate of Two Hundred Dollars2(\$200.00) per event. The permit shall be for a period3not to exceed ten (10) consecutive days,

- b. dealer permits for a sanctioned recreational vehicle
 show described in this paragraph shall be obtained
 from the OMVC Commission at a rate of Fifteen Dollars
 (\$15.00) for each motor home per sanctioned
 recreational vehicle show,
- 9 c. new recreational vehicle dealers whose manufacturer-10 approved area of responsibility includes the event 11 location shall be eligible to participate in the 12 sanctioned recreational vehicle show,
- 13 d. new recreational vehicle dealers shall obtain written
 14 approval from the manufacturer or distributor to
 15 participate in the sanctioned recreational vehicle
 16 show, and
- e. the sanctioned recreational vehicle show shall be
 conducted within municipal, county, or state-owned or
 controlled facilities or within the grounds of any
 county, district, or state fair; and

21 2. At nonsanctioned recreational vehicle shows where one or 22 more dealers may sell recreational vehicles off-premise under the 23 following conditions:

- 1a.dealer permits for a nonsanctioned recreational2vehicle show described in this paragraph shall be3obtained from the OMVC Commission at a rate of Fifteen4Dollars (\$15.00) for each recreational vehicle per5nonsanctioned recreational vehicle show,
 - b. the location of the nonsanctioned recreational vehicle show shall be within the manufacturer-approved area of responsibility,
- 9 c. the nonsanctioned recreational vehicle show shall 10 occur no more than five (5) consecutive days per 11 event, excluding county, district, or state fairs,
- 12d. each dealer may participate in no more than eight13nonsanctioned recreational vehicle shows per calendar14year, and
- e. nonsanctioned recreational vehicle shows shall be held
 on privately owned property no closer than two and
 one-half (2 1/2) miles to any other nonparticipating
 recreational vehicle dealer; provided, however a
 nonsanctioned recreational vehicle show may be held on
 county or municipally owned property with no mileage
 barrier restriction.

D. A dealer may display a recreational vehicle within the
designated area of responsibility of the dealer for promotional
purposes. At an off-premise display event, no sales activities

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shall be conducted including, but not limited to, negotiations,
 financing and accepting credit applications. Sales or finance
 personnel shall not be permitted to participate at an off-premise
 display event. A permit for the off-premise display event shall not
 be required.

E. A dealer agreement shall include a designated principal of
the dealer. A dealer agreement may identify a family member as the
successor of the principal or include a succession plan of the
dealer. A dealer may at any time change a designation or succession
plan made in the dealer agreement by providing written notice to the
manufacturer.

12 SECTION 25. AMENDATORY 47 O.S. 2021, Section 596.5, is 13 amended to read as follows:

14 Section 596.5 A. A manufacturer, directly or through any 15 officer, agent, or employee, may terminate or not renew a dealer 16 agreement without good cause. If the manufacturer terminates or 17 does not renew the dealer agreement without good cause, the 18 manufacturer shall comply with the provisions of subsections D and E 19 of this section. If the manufacturer terminates or does not renew 20 the dealer agreement with good cause, the provisions of subsections 21 D and E of this section shall not apply.

B. A manufacturer has the burden of showing good cause for
terminating or not renewing a dealer agreement. All of the
following factors shall be considered in determining whether there

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1 is good cause for a proposed termination or nonrenewal of a dealer 2 agreement by a manufacturer:

3 1. The extent of the penetration of the dealer in the relevant 4 market area;

5 2. The extent and quality of the service of the dealer under6 recreational vehicle warranties;

7 3. The nature and extent of the investment of the dealer in8 business of the dealer;

9 4. The adequacy of the service facilities, equipment, parts,10 supplies, and personnel of the dealer;

11 5. The effect of the proposed action on the community;

12 6. Whether the dealer fails to follow agreed-upon procedures or13 standards related to the overall operation of the dealership; and

14 7. The performance by the dealer under the terms of dealer15 agreement.

16 C. Except as otherwise provided in this section, a manufacturer 17 shall provide a dealer with written notice of a termination or 18 nonrenewal of a dealer agreement. All of the following conditions 19 apply to a notice described in this subsection:

20 1. Except as provided in paragraph 4 or 5 of this subsection, 21 the manufacturer shall provide written notice at least ninety (90) 22 days before the effective date of the termination or nonrenewal of 23 the dealer agreement;

2. The notice shall state all of the reasons for the
 termination or nonrenewal of the dealer agreement;

3. The notice shall state that if the dealer provides to the 3 manufacturer a written notification of the intent of the dealer to 4 5 cure all claimed deficiencies within thirty (30) days after the dealer receives the notice, the dealer shall have one hundred twenty 6 7 (120) days after the date of the notice to correct the claimed 8 deficiencies. If all of the deficiencies are corrected within the 9 one-hundred-twenty-day time period, the notice shall be deemed void 10 and the manufacturer shall not terminate or not renew the dealer 11 agreement because of the claimed deficiencies stated in the notice. 12 If the dealer does not provide a notification of intent to cure 13 deficiencies within the thirty-day time period, the termination or 14 nonrenewal of the dealer agreement shall take effect sixty (60) days 15 after the dealer received the notice from the manufacturer;

4. A manufacturer may reduce the notice period described in paragraph 1 of this subsection from ninety (90) days to thirty (30) days and shall not be required to allow the dealer an opportunity to correct the deficiencies if the grounds for termination or nonrenewal of the dealer agreement by the manufacturer are any of the specific categories of good cause described in subsection F of this section; and

23 5. A manufacturer shall not be required to provide notice or an
24 opportunity to correct deficiencies under this subsection if the

1 grounds for termination or nonrenewal of the dealer agreement by the 2 manufacturer includes one of the following:

- 3 a. the dealer becomes insolvent,
- 4 b. the dealer is bankrupt, or
- 5 c. the dealer makes an assignment for the benefit of
 6 creditors.

D. If a manufacturer terminates or does not renew a dealer
agreement for good cause under this section the dealer, at its
option, may require the manufacturer to repurchase any of the
following from the dealer:

11 1. All new, untitled recreational vehicles that were acquired 12 from the manufacturer within eighteen (18) months before the 13 effective date of the notice of termination of the dealer agreement 14 that have not been used, except for demonstration purposes and have 15 not been altered or damaged, may be repurchased at one hundred 16 percent (100%) of the net invoice cost of the recreational vehicles, 17 including transportation, less applicable rebates and discounts to 18 the dealer;

19 2. All current and undamaged accessories and proprietary parts 20 sold to the dealer for resale within the eighteen (18) months prior 21 to the effective date of the termination of the dealer agreement 22 that are accompanied by the original invoice may be repurchased at 23 one hundred five percent (105%) of the original net price paid to

1 the manufacturer to compensate the dealer for handling, packing, and 2 shipping the accessories and parts; and

3. Any properly functioning diagnostic equipment, special 3 4 tools, current signage, and other equipment and machinery, purchased 5 by the dealer within the five (5) years prior to the effective date of the termination of the dealer agreement at the request of the 6 7 manufacturer, if such equipment or machinery cannot be used in the normal course of the ongoing business of the dealer, may be 8 9 repurchased at one hundred percent (100%) of the net cost of the 10 dealer, plus freight, destination, delivery, and distribution 11 charges and sales taxes.

E. The dealer shall promptly return or arrange for the return of all of the items the manufacturer is required to repurchase under subsection D of this section at the expense of the manufacturer.

15 F. As used in this section, "good cause" includes, but is not 16 limited to, any of the following:

A conviction of a felony or a plea of guilty or nolo
 contendere to a felony by a dealer or an owner of a dealership of a
 crime that was committed during the time frame of the current dealer
 agreement; provided, there is full disclosure, in writing, of any
 felony conviction or plea of guilty or nolo contendere to any such
 felony crime that occurred within ten (10) years of entering into
 such dealer agreement;

Abandonment or permanent closing of the business operations
 of a dealer for twenty-one (21) consecutive business days without
 contacting the manufacturer prior to the closing unless the closing
 due to an act of God, strike, labor difficulty, or other cause
 over which the dealer has no control;

3. A material misrepresentation to a manufacturer by a dealer
that severely affects the business relationship between the dealer
and the manufacturer;

9 4. Suspension or revocation of the license of a dealer or
10 refusal to renew the license of the dealer by the OMVC Oklahoma New
11 Motor Vehicle Commission;

12 5. A material violation of any of the provisions of the13 Recreational Vehicle Franchise Act by a dealer; or

14 6. The dealer becomes insolvent, is bankrupt, or makes an15 assignment for the benefit of creditors.

16SECTION 26.AMENDATORY47 O.S. 2021, Section 596.7, is17amended to read as follows:

Section 596.7 The OMVC Oklahoma New Motor Vehicle Commission may not prohibit a dealer from selling the remaining in stock inventory of a particular line-make after a dealer agreement has been terminated or not renewed pursuant to the provisions of Section 7 or 8 of this act 596.5 or 596.6 of this title. If recreational vehicles of a line-make are not returned or required to be returned to the manufacturer, the dealer may continue to sell all line-makes

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that were subject to the dealer agreement and are currently in stock
 until those line-makes are no longer in the dealer inventory.

3 SECTION 27. AMENDATORY 47 O.S. 2021, Section 596.8, is 4 amended to read as follows:

5 Section 596.8 A. All of the following conditions shall apply 6 to a proposed sale of the business assets, transfer of the stock, or 7 other transaction that will result in a change of ownership of a 8 dealer, except a transaction described in subsection B of this 9 section:

10 1. The dealer shall provide written notice to the manufacturer 11 at least ninety (90) days prior to the proposed closing of the 12 transaction;

13 2. If the dealer is not in breach of the dealer agreement or in
14 violation of the provisions of this act at the time the dealer
15 provides the notice described in paragraph 1 of this subsection, the
16 manufacturer shall not object to the proposed transaction, unless
17 the prospective transferee meets one or more of the following:

- a. the prospective transferee was previously a party to a
 dealer agreement with the manufacturer that the
 manufacturer terminated,
- b. in the preceding ten (10) years, the prospective
 transferee was convicted of a felony crime or any
 crime of fraud, deceit or moral turpitude,
- 24

- 1c. the prospective transferee does not have an2application for a recreational vehicle dealer license3pending with the OMVC Oklahoma New Motor Vehicle4Commission or a tentative dealer agreement with a5recreational vehicle manufacturer to conduct business6as a dealer in this state,
- d. the prospective transferee does not have an active
 line of credit sufficient to purchase recreational
 vehicles from the manufacturer according to the terms
 of the dealer agreement, or
- e. in the preceding ten (10) years, the prospective
 transferee was bankrupt or insolvent, made a general
 assignment for the benefit of creditors, or a
 receiver, trustee, or conservator was appointed to
 take possession of the business or property of the
 prospective transferee;

17 3. If the manufacturer objects to the proposed transaction, the 18 manufacturer shall give written notice of an objection, including 19 the reasons by the manufacturer for objecting, to the dealer within 20 thirty (30) days after receiving the notice described in paragraph 1 21 of this subsection. If the manufacturer does not give notice of an 22 objection within the thirty-day time period, the proposed 23 transaction shall be considered approved by the manufacturer; and 24

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4. For purposes of paragraph 3 of this subsection, the
 manufacturer has the burden of demonstrating why the manufacturer
 objects to the proposed transaction.

B. All of the following conditions apply concerning the death,
incapacity, or retirement of the designated principal of a dealer:

1. The manufacturer shall provide the dealer an opportunity to
designate, in writing, a family member as a successor to the dealer
in the event of the death, incapacity, or retirement of the
designated principal;

10 2. The manufacturer shall not prevent or refuse to honor the 11 succession to a dealership by a family member of the deceased, 12 incapacitated, or retired designated principal of that dealer unless 13 the manufacturer previously provided written notice to the dealer of 14 any objections to the succession plan of the dealer within thirty 15 (30) days after receiving the succession plan of the dealer or any 16 modification of the succession plan of the dealer;

17 3. Except as provided in paragraph 5 of this subsection, unless 18 the dealer is in breach of the dealer agreement, a manufacturer 19 shall not object to the succession to a dealership by a family 20 member of the deceased, incapacitated, or retired designated 21 principal, unless the successor meets one or more of the following: 22 in the preceding ten (10) years, the successor was a. 23 convicted of a felony crime or any crime of fraud, 24 deceit or moral turpitude,

- b. in the preceding ten (10) years, the successor was
 bankrupt, insolvent, or made an assignment for the
 benefit of creditors,
- 4 c. the successor was previously a party to a dealer
 5 agreement with the manufacturer that the manufacturer
 6 terminated for a breach of a dealer agreement,
- d. the successor does not have an active line of credit
 sufficient to purchase recreational vehicles from the
 manufacturer according to the terms of the dealer
 agreement, or
- e. the successor does not have an application for a
 recreational vehicle dealer license pending with the
 OMVC or a tentative dealer agreement with a
 recreational vehicle manufacturer to conduct business
 as a dealer in this state;

16 4. The manufacturer has the burden of proof regarding any 17 objection to the succession to a dealership by a family member of 18 the deceased, incapacitated, or retired designated principal; and 19 The consent of the manufacturer shall be required for the 5. 20 succession to a dealership by a family member of the deceased, 21 incapacitated, or retired designated principal if the succession 22 involves a relocation of the business or an alteration of the terms 23 and conditions of the dealer agreement.

AMENDATORY 47 O.S. 2021, Section 596.14, is 1 SECTION 28. 2 amended to read as follows:

Section 596.14 The Oklahoma New Motor Vehicle Commission may 3 4 deny an application for a license, revoke or suspend a license, 5 impose a fine against a manufacturer or distributor in an amount not to exceed Ten Thousand Dollars (\$10,000.00) per occurrence, or 6 7 impose a fine against a dealer in an amount not to exceed One Thousand Dollars (\$1,000.00) per occurrence if any provision of the 8 Recreational Vehicle Franchise Act is violated or for any of the 9 10 following reasons:

11 1. On satisfactory proof of unfitness of the applicant in any 12 application for any license under the provisions of the Recreational 13 Vehicle Franchise Act;

14 2. For any material misstatement made by an applicant in any 15 application for any license under the provisions of the Recreational 16 Vehicle Franchise Act;

17 3. For any failure to comply with any provision of the 18 Recreational Vehicle Franchise Act or any rule promulgated by the 19 Commission under authority vested to the OMVC Commission pursuant to 20 the Recreational Vehicle Franchise Act;

21 4. A change of condition after a license is granted resulting 22 in the failure to maintain the qualifications for a license; 23

5. Being a new recreational vehicle dealer who:

1	a.	has required a purchaser of a new recreational
2		vehicle, as a condition of sale and delivery thereof,
3		to also purchase special features, appliances,
4		accessories or equipment not desired or requested by
5		the purchaser and installed by the dealer,
6	b.	uses any false or misleading advertising in connection
7		with business as a new recreational vehicle dealer or
8		vehicle salesperson,
9	c.	has committed any unlawful act which resulted in the
10		revocation of any similar license in another state,
11	d.	has failed or refused to perform any written agreement
12		with any retail buyer involving the sale of a
13		recreational vehicle,
14	e.	has been convicted of a crime involving moral
15		turpitude,
16	f.	has committed a fraudulent act in selling, purchasing
17		or otherwise dealing in new recreational vehicles or
18		has misrepresented the terms and conditions of a sale,
19		purchase or contract for sale or purchase of a new
20		recreational vehicle or any interest therein including
21		an option to purchase such vehicle,
	g.	has failed to meet or maintain the conditions and
22		requirements necessary to qualify for the issuance of
22		a license, or

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- h. has employed an unregistered new recreational vehicle
 salesperson;
 - 6. Being a new recreational vehicle dealer who:

4 does not have an established place of business, a. 5 b. does not provide for a suitable repair shop separate from the display room with ample space to repair or 6 7 recondition one or more recreational vehicles at the same time and equipped with tools, equipment, and 8 9 replacement parts as may be necessary for the 10 servicing of recreational vehicles in such a manner as 11 to make such vehicles comply with the safety laws of 12 this state and properly fulfill the warranty 13 obligation of the dealer or manufacturer,

- 14 does not hold a dealer agreement in effect with a с. 15 manufacturer or distributor of new or unused 16 recreational vehicles for the sale of the same and is 17 not authorized by the manufacturer or distributor to 18 render predelivery preparation of such vehicles sold 19 to purchasers and perform authorized postsale work 20 pursuant to the warranty of the manufacturer or 21 distributor,
 - employs unregistered salespersons or employs or utilizes the services of used recreational vehicle
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2 connection with the sale of new recreational vehicles; 3 7. Being a factory that has: 4 a. induced or attempted to induce by means of coercion or intimidation any new recreational vehicle dealer: 6 (1) to accept delivery of any recreational vehicle or vehicles, parts or accessories for recreational 8 vehicles, or any other commodities including 9 advertising material which shall not have been ordered by the new recreational vehicle dealer, 11 (2) to order or accept delivery of any recreational vehicle dealer, 12 vehicle with special features, appliances, 13 accessories or equipment not included in the list 14 price of the recreational vehicles as publicly 15 advertised by the manufacturer of the 16 recreational vehicle, or 17 (3) to order or accept delivery of any parts, 18 accessories, equipment, machinery, tools, 19 appliances or any commodity whatsoever, 20 b. induced under threat or discrimination by the 21 withholding from delivery to a recreational vehicle 22 changing or amending unilaterally the allotment of 23 changing or amending unilaterally thor withholding and	1	lots, dealers or other unregistered persons in
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9 advertising material which shall not have been 10 ordered by the new recreational vehicle dealer, 11 (2) to order or accept delivery of any recreational 12 vehicle with special features, appliances, 13 accessories or equipment not included in the list 14 price of the recreational vehicles as publicly 15 advertised by the manufacturer of the 16 recreational vehicle, or 17 (3) to order or accept delivery of any parts, 18 accessories, equipment, machinery, tools, 19 appliances or any commodity whatsoever, 20 b. induced under threat or discrimination by the 21 withholding from delivery to a recreational vehicle 22 dealer certain models of recreational vehicles, 23 changing or amending unilaterally the allotment of	7	vehicles, parts or accessories for recreational
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21 withholding from delivery to a recreational vehicle 22 dealer certain models of recreational vehicles, 23 changing or amending unilaterally the allotment of	19	appliances or any commodity whatsoever,
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	22	dealer certain models of recreational vehicles,
24 recreational vehicles of a dealer or withholding and	23	changing or amending unilaterally the allotment of
	24	recreational vehicles of a dealer or withholding and

1 delaying delivery of such vehicles out of the ordinary 2 course of business, in order to induce a dealer by such coercion to participate or contribute to any 3 4 local or national advertising fund controlled directly 5 or indirectly by the factory or for any other purposes including contests, giveaways, other sales promotional 6 7 devices, or change of quotas in any sales contest, or с. required recreational vehicle dealers, as a condition 8 9 of receiving the vehicle allotment of the dealer, to 10 order a certain percentage of the recreational 11 vehicles with optional equipment not specified by the 12 new recreational vehicle dealer; however, nothing in 13 this paragraph shall prohibit a factory from 14 supporting an advertising association which is open to 15 all dealers on the same basis; or

16 8. Has employed unlicensed factory representatives.

17 The Commission may deny any application for license, or suspend 18 or revoke a license issued, or impose a fine, only after a hearing 19 for which the applicant or licensee affected shall be given at least 20 ten (10) days' written notice specifying the reason for denying the 21 applicant a license, or, in the case of a revocation or suspension 22 or imposition of a fine, the offense which the licensee is alleged 23 to have committed. The notice may be served as provided by law for 24 the service of notices or mailing a copy by registered mail to the

1 last-known residence or business address of the applicant or 2 licensee. The hearing on alleged violations shall be at such time and place as the Commission may prescribe and the aforementioned 3 4 notice shall further specify the time and place. If the applicant 5 or licensee is a motor vehicle salesperson, factory representative or distributor representative, the Commission shall in like manner 6 7 additionally notify the person, firm, association, corporation or trust with whom he or she is associated, or in whose association he 8 9 or she is about to enter. The Commission shall have the power to 10 compel the production of all records, papers and other documents 11 which may be deemed relevant to the proceeding bearing upon the 12 complaints. The Commission shall have the power to subpoena and 13 bring before it any person, or take testimony of any person by 14 deposition, with the same fees and mileage and in the same manner as 15 prescribed in the proceedings before courts of the state in civil 16 cases. Any party to the hearing shall have the right to the 17 attendance of witnesses on his or her behalf upon designating to the 18 Commission the person or persons sought to be subpoenaed. 19 47 O.S. 2021, Section 596.15, is SECTION 29. AMENDATORY

amended to read as follows:

21 Section 596.15 A. A dealer, manufacturer, or warrantor injured 22 by another party who has violated a provision of this act may bring 23 a civil action in court for the recovery of actual damages. The

24

1 court shall award attorney fees and costs to the prevailing party in 2 a civil action under this section.

B. Venue for a civil action filed pursuant to this section
shall be the county in which the business of the dealer is located.
In an action involving more than one dealer, any county in which the
business of any dealer that is party to the action is located is a
proper venue for that action.

8 C. Before bringing a civil action under this section, the party 9 bringing suit for an alleged violation of this act shall serve a 10 written demand for mediation on the offending party. The demand for 11 mediation shall include a brief statement of the dispute and the 12 relief sought by the party making the demand. The party making the 13 demand for mediation shall serve the demand by certified mail to one 14 of the following addresses:

In an action between a dealer and a manufacturer, the
 address stated in the dealer agreement between the parties;

17 2. In an action between a dealer and a warrantor that is not a 18 manufacturer, the address stated in any agreement between the 19 parties; or

3. In an action between two dealers, the address of the
offending dealer in the records of the OMVC Oklahoma New Motor
Vehicle Commission.

D. Within twenty (20) days after a demand for mediation is
served under subsection C of this section, the parties shall

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mutually select an independent mediator who is approved by the OMVC
<u>Commission</u>, and meet with that mediator for the purpose of
attempting to resolve the dispute at a location in this state
selected by the mediator. The mediator may extend the date of the
meeting for good cause shown by either party or if the parties agree
to the extension.

7 Ε. The service of a demand for mediation under subsection C of this section tolls the time for the filing of any complaint, 8 9 petition, protest, or other action under this act until 10 representatives of both parties have met with the mediator selected 11 pursuant to subsection D of this section for the purpose of 12 attempting to resolve the dispute. If a complaint, petition, 13 protest, or other action is filed before that meeting, the court 14 shall enter an order suspending the proceeding or action until the 15 mediation meeting has occurred and may, if all of the parties to the 16 proceeding or action stipulate in writing that they wish to continue 17 to mediate under this section, enter an order suspending the 18 proceeding or action for as long a period as the court considers 19 appropriate. The court may modify, extend, or revoke a suspension 20 order issued under this subsection if it considers that action 21 appropriate.

F. Each of the parties to the mediation under this section is responsible for its own attorney fees. The parties shall equally divide the cost of the mediator.

1SECTION 30.AMENDATORY47 O.S. 2021, Section 596.16, is2amended to read as follows:

Section 596.16 A. In addition to any remedy available under the provisions of this act or otherwise available by law, a manufacturer, warrantor, or dealer may apply to the court for the grant, after a hearing and for cause shown, of a temporary or permanent injunction or other equitable relief restraining any person from doing any of the following:

9

1. Acting as a dealer without a proper license;

10 2. Violating or continuing to violate the provisions of this 11 act. A single violation of the provisions of this act shall be a 12 sufficient basis for the court to grant equitable relief under this 13 section; or

14 3. Failing or refusing to comply with any requirement of the 15 provisions of this act.

B. The court may not require a bond as a condition to the grant of equitable relief under this section.

C. If, on January 1, 2011, a dealership does not meet the requirements of the definition of established place of business as defined in Section 3 of this act <u>596.1 of this title</u>, the dealership shall be eligible for licensing by the <u>OMVC</u> <u>Oklahoma New Motor</u> <u>Vehicle Commission</u> for that location. If the dealership moves the dealership to a new location, the new dealership shall comply with

the requirements of the definition of established place of business
 as defined in Section 3 of this act 596.1 of this title.

3 SECTION 31. AMENDATORY 47 O.S. 2021, Section 1116.1, is 4 amended to read as follows:

5 Section 1116.1 A license plate or decal bearing an expiration date of four (4) months from the date of registration shall be 6 7 issued for a vehicle registered in the name of a manufacturer or dealer of new motor vehicles. Such license plate or decal shall be 8 9 issued if the vehicle so registered is exempt from the vehicle 10 excise tax pursuant to the provisions of subsection (k) paragraph 12 11 of Section 2105 of Title 68 of the Oklahoma Statutes. It shall be unlawful for any person other than a manufacturer, licensed dealer, 12 13 person contemplating purchase of the vehicle or person holding a 14 valid salesman's license issued by the Oklahoma New Motor Vehicle 15 Commission to operate the vehicle after the expiration of the 16 four-month registration period.

17 SECTION 32. AMENDATORY 47 O.S. 2021, Section 1128, as
18 amended by Section 142, Chapter 282, O.S.L. 2022 (47 O.S. Supp.
19 2022, Section 1128), is amended to read as follows:

20 Section 1128. A. Every person manufacturing or having a 21 contract to sell new vehicles in this state shall file a verified 22 application for a general distinctive number for all new vehicles 23 owned or controlled by the manufacturer or dealer; provided, Service 24 Oklahoma shall issue a license to sell such new motor vehicles only

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1 for those types of new vehicles for which the applicant has a sales 2 contract or franchise; provided, further, that no license shall be issued to any applicant that has not complied with the provisions of 3 4 Sections 561 through 568 of this title and does not hold a current 5 license issued by the Oklahoma New Motor Vehicle Commission pursuant thereto. A separate manufacturer's or dealer's license shall be 6 7 required for each separate county within which such manufacturer or 8 dealer has an established place of business and upon payment of a 9 license fee of Ten Dollars (\$10.00) there shall be assigned and 10 issued to such manufacturer or dealer a Certificate of Registration 11 and one license plate which shall be displayed upon each vehicle of 12 such manufacturer or dealer when same is operated, driven, or 13 displayed on any street, road, or highway, in the same manner as 14 hereinbefore provided for vehicles owned by other persons. Such a 15 manufacturer or dealer in new vehicles may obtain as many additional 16 license plates as may be desired, upon the payment of the sum of Ten 17 Dollars (\$10.00) for each additional plate; provided that no such 18 license plate issued to any manufacturer or dealer shall be used or 19 displayed upon any secondhand or used vehicle, or upon any new 20 vehicle which is used for a service car, or private use, or for 21 hire. Any person, with consent of the dealer, may operate a motor 22 vehicle, with the dealer's tag affixed, while contemplating 23 purchase, so long as this intent is limited to a consecutive 24 seventy-two-hour period, or a weekend. An individual holding a

1 valid salesman's license issued by the Oklahoma New Motor Vehicle 2 Commission shall not be subject to this limitation. If such person also buys and sells used vehicles, he shall, after obtaining his new 3 4 motor vehicle dealer's license from the Oklahoma New Motor Vehicle 5 Commission, also obtain a used motor vehicle dealer's license, from the Oklahoma Used Motor Vehicle and Parts, Dismantler, and 6 7 Manufactured Housing Commission, the cost of which shall be as prescribed in Section 1101 et seq. of this title. 8

B. Each dealer and used motor vehicle dealer shall keep a
record of the purchase and sale of each motor vehicle he buys or
sells, which shall show the name of the seller or buyer as the case
may be, and a complete description of the vehicle purchased or sold,
and such other information as Service Oklahoma may prescribe.

14 C. Application for manufacturer's or dealer's license must show 15 that such dealer or manufacturer has not violated any of the 16 provisions of this section; and such license shall be nonassignable; 17 and any such license may be suspended temporarily or revoked by 18 Service Oklahoma for violation or failure to comply with this 19 section; provided, the holder of such license shall be given ten 20 (10) days' notice of hearing to suspend or cancel such license. Ιf 21 any such person subject to any of the licenses required in this 22 section fails to obtain it when due, a penalty of twenty-five cents 23 (\$0.25) per day on each such license shall be charged in the same 24 manner as is now provided on delinquent motor vehicle registrations,

and after a period of thirty (30) days such penalty shall be equal to the license fee. It shall be the duty of every person licensed to sell new or used motor vehicles to advise each purchaser in writing about his title requirements and payment of any taxes due. Each used motor vehicle must display a proper Oklahoma license plate or a used dealer's license plate.

7 Every person engaged in the business of transporting and D. delivering new or used vehicles by driving, either singly or by 8 9 towbar, saddle mount or full mount method, engaging in drive-away 10 operations as defined in Section 3 of Title 85 of the Oklahoma 11 Statutes, or any combination thereof, from the manufacturer or 12 shipper to the dealer or consignee and using the public highways of 13 this state shall file with Service Oklahoma a verified application 14 for in-transit license plates to identify such vehicles. The 15 application shall provide for a general distinctive number for all 16 vehicles so transported. Upon payment of a license fee of Ten 17 Dollars (\$10.00) there shall be assigned and issued to such person 18 one in-transit plate. Such in-transit plate shall be used by such 19 person only on vehicles when so transported. Such person may obtain 20 as many additional in-transit plates as desired upon payment of a 21 fee of Ten Dollars (\$10.00) for each additional plate. Provided, a 22 used motor vehicle dealer shall use a used dealer license plate in 23 lieu of the in-transit license plate for transporting a used motor 24 vehicle and, in such cases, shall be exempt from making application

for an in-transit license plate. Provided further, only a person 1 who possesses a valid motor carrier authority issued by the Federal 2 Motor Carrier Safety Administration, or a valid for-hire authority 3 issued by the Corporation Commission may use the in-transit license 4 5 plates obtained by them as herein authorized for transporting new or used manufactured homes from one location to another location within 6 7 Oklahoma or from a point in another state to a point in this state. Nothing contained in this section shall relieve any person from the 8 9 payment of license fees otherwise provided by law. When Service 10 Oklahoma deems it advisable and in the public interest, it may 11 require the holder of any in-transit license, or any person making 12 application therefor, to file a proper surety bond in any amount it 13 deems proper, not to exceed Ten Thousand Dollars (\$10,000.00).

E. Service Oklahoma shall issue dealer licenses to new and used manufactured home dealers, new and used travel trailer dealers and new and used commercial trailer dealers.

F. All licenses provided for in this section shall expire onDecember 31 of each year.

19 SECTION 33. AMENDATORY 47 O.S. 2021, Section 1137.3, as 20 amended by Section 172, Chapter 282, O.S.L. 2022 (47 O.S. Supp. 21 2022, Section 1137.3), is amended to read as follows:

22 Section 1137.3 The purchaser of every new motor vehicle, travel 23 trailer or commercial trailer shall register or license the same 24 within thirty (30) days from the date of purchase. It shall be the

1 responsibility of the selling dealer to place a temporary license 2 plate, in size similar to the permanent Oklahoma license plate but of a weatherproof plastic-impregnated substance approved by the 3 4 Oklahoma New Motor Vehicle Commission, upon a new motor vehicle, 5 travel trailer or commercial trailer when a transaction is completed for the sale of said vehicle or trailer. Except for cab and chassis 6 7 trucks, the temporary license plate under this section shall be placed at the location provided for the permanent motor vehicle 8 9 license plate. The purchaser of a new cab and chassis truck may 10 place the temporary license plate under this section in the rear 11 Said temporary license plate shall show the dealer's window. 12 license number which is issued to him or her each year by Service 13 Oklahoma, the date the new motor vehicle, travel trailer or 14 commercial trailer was purchased and the company name of the selling 15 dealer. The Oklahoma Motor Vehicle Commission is hereby directed to 16 develop a temporary license plate design to incorporate these 17 requirements in a manner that will permit law enforcement personnel 18 to readily identify the dealer license number and date of the 19 vehicle purchase. The Motor Vehicle Commission is further 20 authorized to develop additional requirements and parameters 21 designed to discourage or prevent illegal duplication and use of the 22 temporary license plate. On or before thirty (30) days from the 23 date of purchase of a new motor vehicle, travel trailer or 24 commercial trailer, said temporary license plate shall be removed

and replaced with a permanent, current Oklahoma license plate. Use of said temporary license plate by a licensed dealer for other than the purpose of normally doing business shall constitute grounds for revocation of the dealer's license.

5 It shall be unlawful for any licensed dealer of new motor vehicles, travel trailers or commercial trailers to procure the 6 7 registration and licensing of any new motor vehicle, travel trailer or commercial trailer sold by such licensed dealer or to act as the 8 9 agent for such purchaser in the procurement of said registration and 10 licensing. The license of any licensed dealer of new motor 11 vehicles, travel trailers or commercial trailers violating the 12 provisions of this section shall be revoked.

13SECTION 34.AMENDATORY62 O.S. 2021, Section 155, is14amended to read as follows:

Section 155. A. There is hereby created in the State Treasury a revolving fund for each of the following state boards, commissions and departments:

The Board of Governors of the Licensed Architects, Landscape
 Architects and Registered Interior Designers of Oklahoma;

- 20 2. Oklahoma Funeral Board;
- 21 3. Board of Podiatric Medical Examiners;
- 22 4. Board of Chiropractic Examiners;
- 23 5. State Board of Registration for Foresters;
- 6. State Board of Medical Licensure and Supervision;

1	7. Oklahoma Board of Nursing;
2	8. State Board of Osteopathic Examiners;
3	9. State Board of Pharmacy;
4	10. State Board of Licensed Social Workers;
5	11. Oklahoma <u>New</u> Motor Vehicle Commission;
6	12. Oklahoma Peanut Commission;
7	13. Oklahoma Real Estate Commission; and
8	14. Santa Claus Commission.

9 B. Each revolving fund shall consist of all monies received by 10 the boards, commissions and departments, pursuant to statutory 11 authority, but not including appropriated funds. These revolving 12 funds shall be continuing funds, not subject to fiscal year 13 limitations and shall be under the control and management of the 14 administrative authorities of the respective boards, commissions or 15 departments.

16 C. Expenditures from the revolving funds shall be made pursuant 17 to the laws of the state and the statutes relating to said boards, 18 commissions and departments, and without legislative appropriation. 19 Warrants for expenditures from said revolving funds shall be drawn 20 by the State Treasurer, based on claims signed by an authorized 21 employee or employees of the respective boards, commissions or 22 departments and approved for payment by the Director of the Office 23 of Management and Enterprise Services.

1	SECTION 35. AMENDATORY 74 O.S. 2021, Section 3601.1, as
2	amended by Section 24, Chapter 107, O.S.L. 2022 (74 O.S. Supp. 2022,
3	Section 3601.1), is amended to read as follows:
4	Section 3601.1 A. For purposes of Sections 3601.1 through 3603
5	of this title, the term "employee" means a full-time employee or any
6	number of part-time employees whose combined weekly hours of
7	employment equal those of a full-time employee, but shall not
8	include temporary employees working on a seasonal basis between May
9	1 and October 31.
10	B. Beginning July 1, 2008, the maximum number of full-time-
11	equivalent employees for each of the following agencies, boards,
12	commissions, departments, or programs shall not exceed the numbers
13	specified in this section, except as may be authorized pursuant to
14	the provisions of Section 3603 of this title.
15	MAXIMUM NUMBER OF
16	FULL-TIME-EQUIVALENT
17	EMPLOYEES
18	Oklahoma Employment Security Commission 1150
19	Oklahoma Accountancy Board 11
20	Board of Governors of the Licensed Architects,
21	Landscape Architects and Registered Interior
22	Designers of Oklahoma 4
23	Board of Chiropractic Examiners 3
24	State Board of Cosmetology and Barbering 16

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1	Board of Dentistry	10
2	Oklahoma State Board of Embalmers and Funeral	
3	Directors	5
4	State Board of Licensure for Professional	
5	Engineers and Land Surveyors	10
6	State Board of Medical Licensure and Supervision/	
7	Board of Podiatric Medical Examiners/State	
8	Board of Examiners of Perfusionists	29
9	Oklahoma Energy Resources Board	5
10	Oklahoma <u>New</u> Motor Vehicle Commission	6
11	Oklahoma Board of Nursing	35
12	Oklahoma State Board of Examiners for Long-Term	
13	Care Administrators	4
14	Board of Examiners in Optometry	3
15	State Board of Osteopathic Examiners	7
16	Oklahoma State Board of Pharmacy	15
17	State Board of Examiners of Psychologists	2
18	Oklahoma Real Estate Commission	26
19	Board of Examiners for Speech-Language Pathology	
20	and Audiology	2
21	Oklahoma Used Motor Vehicle, Dismantler, and	
~ ~		
22	Manufactured Housing Commission	15
22	Manufactured Housing Commission State Board of Veterinary Medical Examiners	15 6

1	Oklahoma Firefighters Pension and Retirement	
2	System	13
3	Oklahoma Police Pension and Retirement System	12
4	Teachers' Retirement System of Oklahoma	52
5	Oklahoma Public Employees Retirement System	63
6	Oklahoma Student Loan Authority	85
7	Oklahoma Industrial Finance Authority/Oklahoma	
8	Development Finance Authority	10
9	State and Education Employees Group Insurance	
10	Board	178
11	Oklahoma Capital Investment Board	4
12	State Board of Licensed Social Workers	1
13	Oklahoma State Employees Benefits Council	38
14	Oklahoma State Banking Department	46
15	Liquefied Petroleum Gas Administration	10
16	C. The duties and compensation of employees,	not otherwise
17	prescribed by law, necessary to perform the duties	imposed upon the
18	Oklahoma Public Employees Retirement System Board	of Trustees by law

19 shall be set by the Board of Trustees.

D. Temporary employees of the Oklahoma Used Motor Vehicle, Dismantler, and Manufactured Housing Commission between the dates of November 1 and January 31 annually shall not be counted toward the maximum number of full-time-equivalent employees provided for in this section.

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2 amended by Section 21, Chapter 107, O.S.L. 2022 (47 O.S. Supp. 2022, 3 Section 1128), is hereby repealed. 4 SECTION 37. This act shall become effective November 1, 2023. 5 59-1-8003 JBH 03/16/23 7 59-1-8003 JBH 03/16/23 8 9 9 10 10 1 11 1 12 1 13 1 14 1 15 1 16 1 17 1 18 1 19 1 12 1 13 1 14 1 15 1 16 1 17 1 18 1 19 1 20 1 21 1 22 1 23 1 24 1	1	SECTION 36. REPEALER 47 O.S. 2021, Section 1128, as
4 SECTION 37. This act shall become effective November 1, 2023. 5 59-1-8003 JBH 03/16/23 7 9 10 1 11 1 12 1 13 1 14 15 15 1 16 1 17 1 18 1 19 1 20 1 21 1 22 1 23 1	2	amended by Section 21, Chapter 107, O.S.L. 2022 (47 O.S. Supp. 2022,
5 6 59-1-8003 JBH 03/16/23 7 8 9 10 11 12 13 14 15 16 17 18 19 10 11 12 13 14 15 16 17 18 19 19 11 12 13 14 15 16 17 18 19 111 112 123 124 125 126 127 128 129 121 122 123 124 125 126 127 128 129 120	3	Section 1128), is hereby repealed.
6 59-1-8003 JEH 03/16/23 7 8 9 9 10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4	SECTION 37. This act shall become effective November 1, 2023.
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8 9 10 1 11 1 12 1 13 1 14 1 15 1 16 1 17 1 18 1 19 20 21 2 22 2 23 1	6	59-1-8003 JBH 03/16/23
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